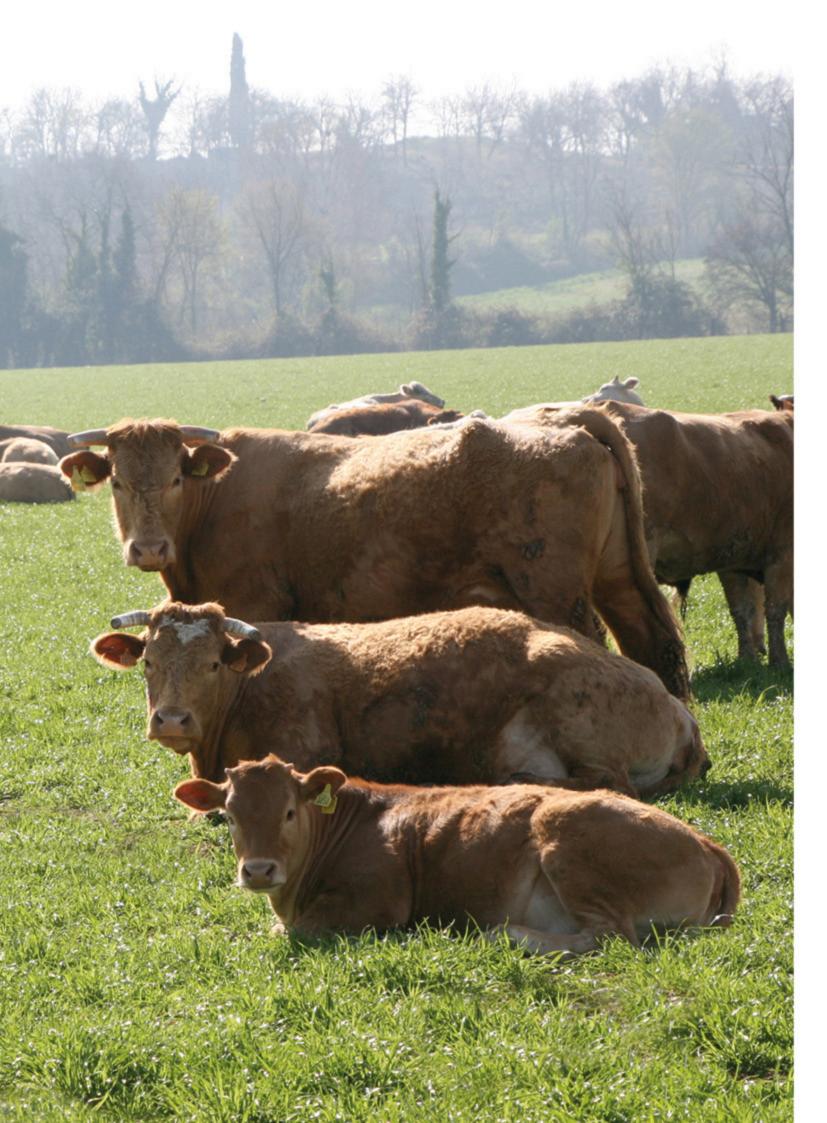


# SUSTAINABILITY REPORT 2015





# INALCA'S SUSTAINABILITY BALANCE SHEET 2015

Prepared in accordance to the International Standard GRI - Global Reporting Initiative version G4 option "In accordance core" TABLE OF CONTENTS

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# LETTER FROM THE CHAIRMAN

"2015 will be remembered for a long time as the year of the Milan Expo and our Group made an effective contribution to this extraordinary event entirely dedicated to the themes of food and the sustainability of agricultural production.

Inalca, in particular, is ever more engaged in the large dynamics of the world's agribusiness: at Expo, the company was the protagonist of a new model of sustainable production based on the integrated management of the supply chain, wholly made in Italy and replicable in other countries around the world. Indeed, thanks to the complete control of the supply chain, Inalca has been able to forward, in a timely and analytical fashion, its Sustainability Report based on the sharing of values with the farming community. In fact, in our opinion, there can be no sustainable development without a fully functional, economic and ethical integration with the world of primary agricultural production. The data in this Report completely confirms the commitments taken with all stakeholders, who are firmly convinced that the success of the company will depend increasingly on its ability to combine economic objectives, ensuring growth and employment, whilst keeping close ties to the territory where the company carries out its business.

I am therefore proud to present the 2015 edition of Inalca's Sustainability Report, achieved thanks to the efforts of all our employees and stakeholders at all levels and grades, who have until now supported and shared in the development of the company both in Italy and abroad and to whom I extend my most sincere thanks".

Luigi Cremonini
Chairman

# THE FOUR PILLARS OF SUSTAINABILITY

With the drafting of the first Sustainability Balance Sheet, foundations have been laid to govern these issues effectively, providing us with a specific tool that will permit its management in an organic and transparent way, that includes the requests of our stakeholders. Our vision of sustainable development is constituted by the set of our knowledge, activities and business processes that have the essential aim of analysing, controlling and correlating the economic, environmental and social problems that develop in the supply chain. Our commitment is based on the identification of operational measures to reduce these impacts and their progressive alignment with the stakeholders' expectations.

INALCA's activities in matters of sustainable development are based on four pillars:

#### SHARING VALUE WITH THE AGRICULTURAL WORLD

Following an integrated approach to the supply chain, INALCA believes that the knowledge and the sharing of the key factors of sustainability in agricultural production represents the first factor of success and long-term growth. Therefore, for the company the foundation of sustainable development is realised in a functional and economic progressive integration with agricultural activities, based on the exchange and transfer of the best techniques available.

#### INTEGRATED AND SUSTAINABLE SUPPLY CHAIN

Our development model foresees integrated productivity in the countries where INALCA operates through an "Upstream" construction of the production chain. The integration process develops according to a defined and planned sequence: sale of products, realisation of logistic infrastructures for storage and distribution, creation of meat transformation plants making products ready for consumption, raw material production factories, up to cattle breeding. A model that has allowed the company's stable development in the countries where it operates, fully integrated with the territory and the local community.

#### CONTROL OF IMPACTS AND CONSUMPTION

The control of consumption and impacts is a global challenge that involves citizens, businesses and institutions; INALCA has put this commitment at the centre of its business activities, promoting best practices to optimise the environmental performance of processes and products throughout the supply chain.

#### GOVERNANCE OF COMPANY PROCESSES

Through the extensive use of technical standards in quality, safety and social responsibility, of which this sustainability report constitutes a direct testimony, INALCA plans, manages and controls the business activities of this sector at all levels.

Paolo Boni CEO INALCA

Luigi Scordamaglia CEO INALCA

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METHODOLOGY
SUSTAINABILITY BALANCE SHEET

# **METHODOLOGY**

The present Sustainability Balance Sheet, the first of INALCA S.p.A., (hereinafter also INALCA) refers to 2015 and has been prepared in accordance with the G4 "Sustainability Reporting Guidelines" - 2013 edition - and the relative document called G4 Sector Disclosures "Food Processing" – 2014 edition; both documents are published by the Global Reporting Initiative (GRI). The statements were made with the option "In Accordance - Core". The financial data were extracted from the Consolidated Financial Statements of the Group (in this Sustainability Balance Sheet, "Group" refers to the set of companies included in INALCA's Consolidated Financial Statements), while environmental and social issues have been based on information flows processed by the integrated quality-safety-environment management system and by INALCA's corporate organisational model. The acquisition of data relating to domestic and foreign subsidiaries was performed using computer technology that enables the traceability of the data and those responsible. In drafting the budget, INALCA adopted the following classification of the geographical areas where the Group is present with manufacturing, logistics infrastructures and sales offices: Italy, European Union, Russia and Africa.

These are in fact the areas where the Group has implemented its business model according to an historic sequence. In future versions of this report the data produced by domestic and foreign subsidiaries will be gradually structured and standardised in the integrated management system. The Balance Sheet will be published annually. The Balance Sheet was prepared by INALCA's Quality Safety and Sustainable Development Management Office, that involved all business functions in the process of preparing the report. In the case of foreign subsidiaries, coordination was managed by the senior management of the businesses concerned. In the first draft, the present document interested mainly essentially the production companies of the Group, the most representative in terms of environmental and social-economic impacts on the territory, i.e. companies more important from an industrial perspective, on which are focused the greatest efforts in terms of economic and environmental resources and numerical strength of employees and collaborators. The industrial activities of slaughtering and meat processing are, in fact, the historical roots of the Group, which enabled its development and it is on these that the present document has mostly focused its attention. In the face of the new dynamics of the company's growth and the progressive integration up and downstream the supply chain, in this 2015 edition, the perimeter of the Report has been extended to subsidiaries which carry out exclusively activities of distribution and retail sales of meat and other foods, such as Guardamiglio S.r.l. and INALCA F & B S.r.l., companies that represent a sector in substantial growth within the Group. In this second edition we have therefore excluded only the companies of the Group with no industrial or logistics infrastructures and which are not significant from the point of view of human and environmental resources. In Tables 1 and 2 the companies included in these financial statements by geographical area and those excluded below are identified respectively.

TABLE I - LIST OF GROUP COMPANIES INCLUDED IN THE SUSTAINABILITY BALANCE SHEET

	Company	Registered Office
T	ITALY	
1.1	INALCA Industria Alimentari Carni S.p.A.	Via Spilamberto, 30/C - Castelvetro di Modena (MO)
1.2	Italia Alimentari S.p.A.	Via Europa, 14 - Busseto (PR)
1.3	Fiorani & C. S.p.A.	Via Coppalati, 52 - Piacenza (PC)
1.4	Realbeef S.r.I.	Località Tierzi, Zona Asi - Flumeri (AV)
1.5	Gescar S.r.l.	Via Spilamberto, 30/C - Castelvetro di Modena (MO)
1.6	Società Agricola Corticella S.r.l.	Via Corticella, I5 - Spilamberto (MO)
1.7	Sara S.r.l.	Via Spilamberto, 30/C - Castelvetro di Modena (MO)
1.8	Guardamiglio S.r.l.	Via Coppalati , 52 – Piacenza (PC)
1.9	INALCA F&B S.r.I	Via Modena, 53 - Castelvetro di Modena (MO)
2	AFRICA	
2.1	InterInalca Angola Lda	Rua Major Kayangulo, 504 - Luanda
2.2	Inalca Angola Lda	Rua Deolinda Rodrigues, 563 - Luanda
3	RUSSIA	
3.1	Marr Russia L.I.c.	Vostochnaya Str., 5 - Odintsovo - Moscow
3.2	Orenbeef L.I.c.	Pionerskaya Str.2 - Village Cherniy Otrog – Sara- ktashskiy district - Orenburg

TABLE 2 - LIST OF COMPANIES EXCLUDED FROM THE SUSTAINABILITY BALANCE SHEET

	Company	Registered Office
ı	ITALY	
1.1	Salumi d'Emilia S.r.l.*	Via Modena, 53 - Castelvetro di Modena (MO)
1.2	Capo d'Orlando Carni S.r.l.	Contrada Muscale, 19 - Capo d'Orlando (ME)
1.3	Bell Carni S.r.l.	Via Eridania, 58 - Stienta (RO)
1.4	Tecno-Star Due S.r.l.	Via Modena, 53 - Castelvetro di Modena (MO)
2	AFRICA	
2.1	Inalca Algerie S.a r.l.	8, Rue Cherif Hamani, Algeri - Algeria
2.2	Inalca Kinshasa S.p.r.l.	I I Eme Rue Limitè I I 2, Zone Industrielle, Kinshasa Dem. Rep. of Congo
2.3	Inalca Brazzaville S.a r.l.	64, Avenue de France Poto-Poto, Brazzaville Rep. of Congo
2.4	In.al.car. Mocambique	Avenida de Moçambique, Km 9.5, Bairro do Zimpato, Maputo - Mozambique
2.5	Dispal CI S.a.r.l.	04 Plateau Boulevard Carde, BP 225 4 Abidijan Ivory Coast
3	RUSSIA	
3.1	Kaskad TPF L.I.c.	Vostochnaya str.5, Odintsovo - Moscow
4	EUROPEAN UNION	
4.1	Montana Alimentari Gmbh	Kirschstrasse, 20 - Munich - Germany
4.2	Inalca Eurasia Gesmbh	Palais Kinsky, Freyung 4 - Vienna - Austria
4.3	Zaklady Miesne Soch. S	Al.Jana Pawla ii n.80/51 - Sochocin, Warsaw - Poland

<sup>\*</sup>Company incorporated through a merger with Italia Alimentari in 06/29/2015

In Attachment 1 all the companies of the Group and relative business sectors are gathered. In Attachment 2 the index of GRI indicators adopted and relative page references have been inserted. In Attachment 3 the specific list of environmental indicators adopted has been inserted.

The principle technical support for the preparation of this Balance Sheet consists of the following references:

- G4 Sustainability Reporting Guidelines "Reporting Principles and Standard Disclosures"
- G4 "Sustainability Reporting Guidelines Implementation Manual"
- G4 "Sustainability Topics for sector" What do stakeholders want to know?"
- G4 Sector Disclosures "Food processing"



For information on the contents and preparation methods of this Balance Sheet the official reference is the External Relations Office of Cremonini S.p.A.: comunicazione@cremonini.com



# I. PORTRAIT OF THE GROUP

#### I.I PRINCIPLES AND VALUES

The founding principle of INALCA identifies itself in the millennial tradition of Italian agriculture and makes it its reference model for its own development in the global community of the planet. INALCA recognises itself in the heritage of values related to rural culture and to the social values and identity that the land and food have always constituted for our country.

In this scenario the company is concentrated in the creation of a beef industry that is ever more integrated and sustainable, particularly attentive to social contexts, towards environmental protection and to the requirements of the agricultural world. These themes have become an intricate part of the company's value chain and have become the competitive levers necessary for sustainable development; the company's success depends on its ability to combine economic objectives, ensuring growth and employment, whilst keeping a strong link to the territory where the company carries out its activities. Only in this way you will be able to meet the future challenge of making food affordable and safe for all.

#### 1.2 COMPANY PROFILE

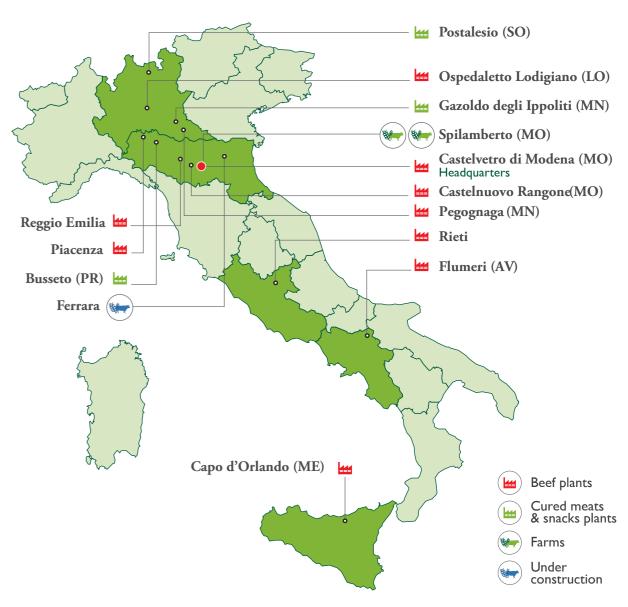
INALCA is the leading private European producer in the beef sector. For years it is committed to building a more sustainable business model, from the activities of breeding to the distribution of food products to the final consumer.

INALCA controls the entire beef production chain from breeding to the finished product, and operates successfully in international markets, which have driven the development of the company in recent years: in fact 50% of turnover comes from activities abroad.

#### INDUSTRIAL, LOGISTIC BRANCHES AND OPERATING OFFICES

In Italy, the Group operates **9** plants, including **6** dedicated to the manufacturing and processing of beef and **3** for the production of cured meats and snacks, as well as **3** farms. Abroad, it is instead present with **22** distribution platforms, **5** production plants in Russia and Africa, as well as **9** IF&B platforms in North and Central America, in Asia, in Australia and **12** sales offices.

# The INALCA Group in Italy



#### Headquarters and Executive offices

The headquarters of the Group are located at the same address as the registered office: VIA SPILAMBERTO 30 / C - 41014 CASTELVETRO DI MODENA (MO) - ITALY



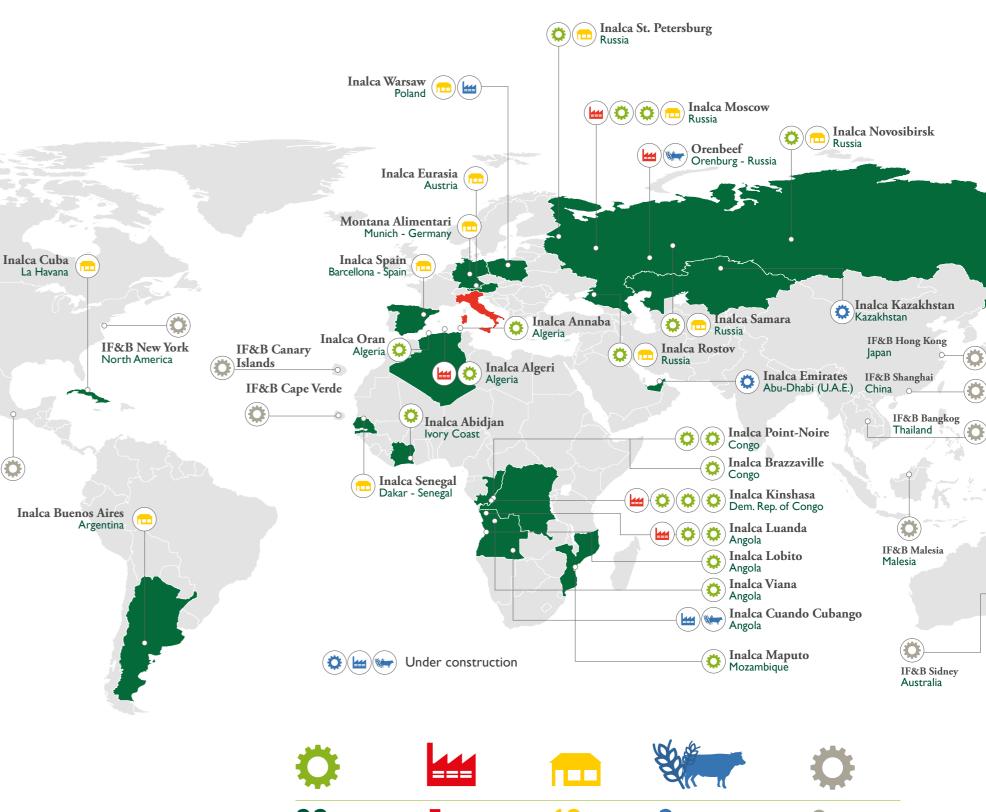
PORTRAIT OF THE GROUP SUSTAINABILITY BALANCE SHEET

# The INALCA Group worldwide

The Group operates internationally in the distribution of food products and meat production. There are 22 distribution platforms, respectively 6 in Russia and 16 in Africa, and 5 production plants, of which 2 in Russia and 3 in Africa. Through its subsidiary IF&B, Inalca also has 9 food distribution centres located in North and Central America, Australia, and in several Asian countries.

INALCA has built an exportable business model, creating an integrated beef industry "in reverse": firstly the sale and distribution of products is started, then the products are made on site, IF&B Mexico successively slaughterhouses are built and finally the supply chain is completed with the activities of breeding.





distribution platforms in Russia and Africa production plants in Russia and Africa

sales offices

farm in Russia and Africa

IF&B distribution platforms

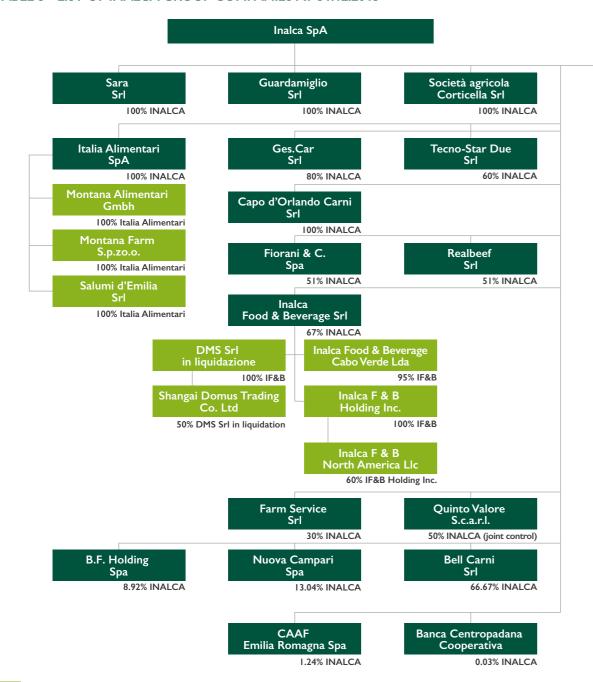
#### 1.3 CORPORATE STRUCTURE

Corporate operations carried out during the business year include:

- The sale of 40% of subsidiary Industria Alimentari de Moçambique to the Namibian society Namsov, owned by the Bidvest Group, representing an important operation to strengthen commercial development in Mozambique, with particular reference to the fishing industry;
- The acquisition of control with 51% of Parma France Group, consolidating the operational capacity of the Group in breeding cattle supply.

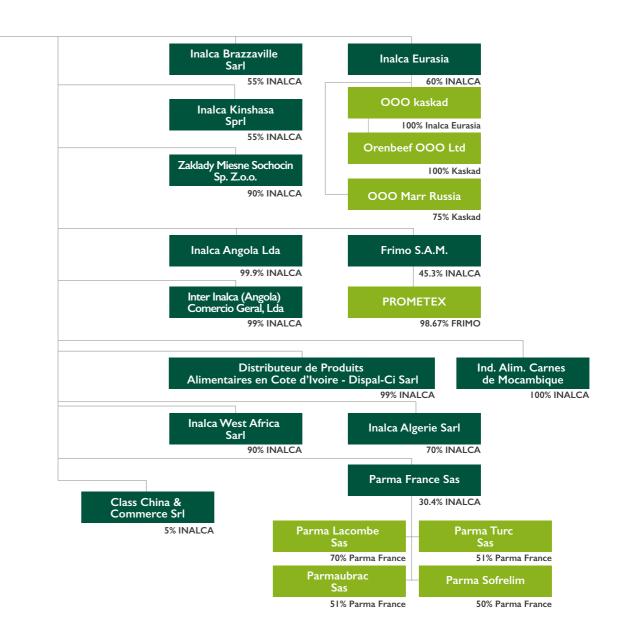
During the course of 2015 no other operations have taken place that have changed the Group's structure. INALCA is controlled by Cremonini S.p.A. with 71.6%, while the remaining 28.4% is held by IQ MIIC (IQ Made in Italy Investment Company S.p.A., a SPV company belonging to the Italian Strategic Fund (FSI) and the Sovereign Fund of Qatar.

TABLE 3 - LIST OF INALCA GROUP COMPANIES AT 31.12.2015



#### **INALCA S.P.A.'S COMPANY STRUCTURE**





#### 1.4 REFERENCE MARKETS AND DEVELOPMENT PROJECTS



INALCA works in the European community, in many Eurasian countries, Russia, the Middle East and the African continent. In Russia, during 2015, a slaughterhouse and meat processing plant was recently inaugurated, managed by its subsidiary Orenbeef. The establishment is located in the Region of Orenburg, situated on the eastern edge of the

European part of Russia, on the border with Kazakhstan (124,000 square kilometres and about 2 million inhabitants) and represents one of the Russian areas with the most agricultural vocation. The facility, which in 2015 achieved a production of over 3,100 tonnes of meat and vaunts a capacity of slaughtering 75,000 head per year, is capable of easily increasing its production capacity, adapting to the expected increase in beef production in the region. In fact the slaughterhouse is the hinge connection between the agricultural world and distribution to consumers, the key to market access for farmers.

The project, therefore, has particular socio-economic relevance for the area, a thrust angine for the development of cattle farming and the rural community of this region. By virtue of the technology involved and its integration in the INALCA supply chain in Russia, the new plant will ensure local farmers the certainty of placement of the animals raised and proper valorisation of their work, according to the model already successfully experimented by INALCA in Italy and in other regions of Europe. 2015 was a year of consolidation for the "Made in Italy" food distribution strategy in the Russian and African markets, where INALCA vaunts a presence of more than twenty years. The dynamics in development of the subsidiary INALCA Food & Beverage S.r.l. ("IF&B") in international markets such as North and Central America, Asian countries and Australia provide interesting results.



Nationally, development activities of the company have been focused on expansion projects and in the modernisation of the farming sector, launched through the subsidiary Azienda Agricola Corticella S.r.l. and the participated company Bonifiche Ferraresi S.p.A. The construction of the Group's second anaerobic digestion plant at the Corticella S.r.l. farm at Spilamberto (Mo) has in fact been completed and the construction work started for a new centre for cattle breeding in Jolanda di Savoia (Fe) through Bonifiche Ferraresi S.p.A., a company listed on the Italian Stock Exchange. In Poland the construction of a slaughter production plant is in progress. The initiative is intended to integrate the supply chain in this European region with a particular vocation for breeding cattle.

Preliminary studies are also underway for the construction of cattle farms in Africa - Sudan and Cuando Cubango (Angola) - as well as in Russia, in the Orenburg region.

INALCA and the Austrian investment company Knightsbridge Group, through Kaskad International Holding Group, have signed a strategic partnership to jointly develop the activities of food distribution and meat production in the Russian Federation and in the markets of the Eurasian region, particularly Armenia, Azerbaijan, Belarus, Georgia, Ukraine, Kazakhstan, Kyrgyzstan, Moldova, Tajikistan, Turkmenistan and Uzbekistan. In execution of the agreement Inalca Eurasia Holdings was created, that will control all the activities currently developed by INALCA in Russia. In completion of the agreement Inalca Eurasia Holdings was created - a subsidiary 60% owned by Inalca (Cremonini Group) and 40% by Knightsbridge Group.

In 2015 through Inalca Eurasia, the foundation was laid for an acceleration of the production and distribution activities in Kazakhstan. In fact, a distribution centre of food products in Almaty is being built and land acquired for the construction of a new slaughtering plant on the outskirts of the same city.

In Russia, to complete the production chain of the Orenbeef plant, the company has launched a number of farms and feedlots in the Orenburg region and has also planned the expansion of this activity to the neighbouring regions of Tatarstan and Bashkiria. Inalca Eurasia foresees acquiring land in 2016 next to the Odintsovo industrial complex, with the goal of doubling its distribution activities. Furthermore in an international context, INALCA and Emirates Advanced Investment Group (EAIG), a holding company specialising in investments in the UAE, have signed an important agreement for the development of agribusiness. The aim of the agreement is to establish and operate a joint venture for the marketing of food products of Italian origin, especially in the Foodservice segment - Ho.Re. Ca in the territory of the United Arab Emirates and, more generally, in the other countries of the Cooperation Council of Arab Gulf States (GCC Countries). The first step of the agreement provides for the construction of a distribution platform in the free trade zone (FTZ) in Abu Dhabi for the import and distribution of food, based on the model of similar structures built by INALCA in Russia and in several African states.



#### 1.5 PRIMARY BRANDS AND PRODUCTS

INALCA produces and markets a full range of beef, fresh and frozen, vacuum packed and in a protective atmosphere, processed and ready, canned meat and meat extracts. More than **500,000** tonnes of meat are processed and commercialised by the company each year, including **100,000** tonnes of hamburgers and **200** million cans. The reference brands at a national level are MONTANA, MANZOTIN and IBIS and internationally Texana, Bill Beef and Mamma Tina.



over **500,000** 

tonnes of meat

processed and

commercialised





100,000 tonnes of hamburgers

200 million cans































GOVERNANCE SUSTAINABILITY BALANCE SHEET

# 2. GOVERNANCE

#### 2.1 CORPORATE GOVERNANCE

The organs of governance are constituted by the Board, by the Supervisory Board and the Board of Auditors.

The Board of Directors of INALCA on 31st December 2015 is composed of the 7 members identified below:

- Chairman Luigi Cremonini
- CEO Paolo Boni
- CEO Luigi Pio Scordamaglia
- Director Vincenzo Cremonini
- Director Serafino Cremonini
- Director Guido Rivolta
- Director Khalid bin Khalifa al-Thani

The Supervisory Board, is collegial in nature and is composed of 3 members:

- Chairman Marcello Elia
- Internal Member Massimo Mani
- Internal Member Giovanni Lugaresi Sorlini

The Board of Auditors is composed of 3 members:

- Chairman Alberto Baraldi
- Statutory Auditor Mario Lugli
- Statutory Auditor Claudia Mezzabotta

#### THE BASES OF THE MANAGEMENT SYSTEM

The management system adopted by INALCA for the management of sustainable development is based on the application of voluntary technical standards applied in an integrated manner; the widespread adoption of voluntary standards is a reference founded methodologically and systematically verified by a third parties.

The bases of the management system are made by the company's organisational model pursuant to Legislative Decree 231/2001, by the rules OHSAS 18001 in the field of health and safety at work, ISO 14001 in the environmental sector, ISO 9001 / BRC / IFS in that of quality and food safety, and finally by the GRI 4 guidelines for the preparation of the Sustainability Report. From the integrated application of these technical references follows a complex system of rules and procedures applied at all levels of the company.

The holding company INALCA S.p.A. provides support to its subsidiaries in the areas of Finance, Corporate, Legal, Tax, Quality, Safety and Sustainability. Through the group leader Cremonini S.p.A. in the areas of: Human Resources, Insurance, Information Systems, Corporate and Communications.

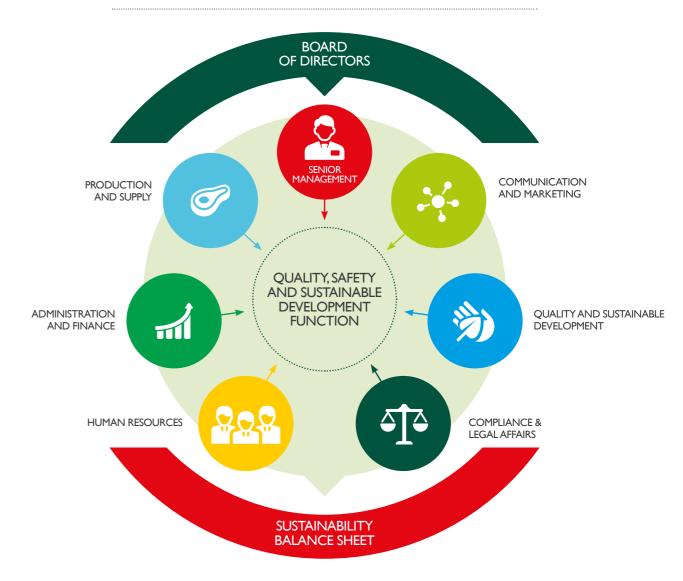
#### 2.2 MANAGEMENT OF SUSTAINABLE DEVELOPMENT

On the basis of the strategic and value guidelines identified by the Board, the Quality, Safety and Sustainable Development function has developed the first edition of the sustainability report, produced with the active and systematic involvement of the senior management responsible for key business processes, including: Chief Executive Officers, Administration and Finance, Communication and Marketing, Human Resources, Production and Compliance & Legal Affairs.

The decision to carry out the Sustainability Balance Sheet derives primarily from the capacity that this tool has to plan and manage sustainable development organically in the three main target areas - economic, social and environmental - applying to all levels of the company the general guidelines provided by the authorities and ensuring an adequate flow of information to Senior Management.

Being a first edition, the Sustainability Balance Sheet is also a tool to increase sensitivity and awareness on these issues, building a common and shared understanding of INALCA's approach and a reference to the correct internal and external communication in this field.

#### PREPARATION OF THE SUSTAINABILITY REPORT BALANCE SHEET



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GOVERNANCE
SUSTAINABILITY BALANCE SHEET

#### 2.3 APPLICATION OF THE PRINCIPLE OF PRECAUTION

In the management of environmental issues INALCA systematically adopts the principle of precaution in accordance with the rules of the sector in the countries where the company operates and the United Nations Declaration on Environment and Development, 1992 - Principle 15 - (www.unesco.org/education/nfsunesco/pdf/RIO E.PDF).

The principle of precaution is adopted in the choice of processing technology, with particular reference to water treatment systems, air, energy production, recovery and use of waste and by-products.

For Environmental Risk Assessment, INALCA adopts the instrument of environmental impact assessment, focusing on technologies known as BAT (Best Available Technologies) identified in the sector's technical standards and in comparisons made with cases of excellence in similar areas of application.

INALCA is also based on the methodology of Risk Assessment in defining the criteria of food security through the HACCP system.

#### THE SUSTAINABILITY MODEL ADOPTED BY INALCA





ECONOMIC AND FINANCIAL PERFORMANCE

## 3. ECONOMIC AND FINANCIAL PERFORMANCE

#### **EVOLUTION OF INALCA'S SUPPLY CHAIN IN ITALY**

FROM FARM TO FORK



#### EVOLUTION OF INALCA'S SUPPLY CHAIN ABROAD

FROM FORK TO FARM



# 3.1 THE COMPANY MODEL INTEGRATED THROUGHOUT THE ENTIRE SUPPLY CHAIN

The economic performance of the Group is the main engine of the company's development and on which have been implemented its business models.

Strengthened by its Italian identity, synonymous with quality and food excellence, for over 20 years the company's development was essentially based on the penetration in regions with emerging economies, particularly Russia and Africa. In contrast to the historical process of development in Italy, where the company has realised the integrated supply chain based on a model "Downstream" - also defined as "From Farm to Fork" - abroad the growth followed the opposite direction, "From Fork to Farm". The business model applied to non-European markets, in fact, foresees initially a stable and continuous sale of food to local operators, in a B2B context and mainly in the Ho.Re.Ca and Catering segment, possibly supported by a local sales office.

This first phase is followed by the implementation of logistics and distribution infrastructures, in particular refrigerated deposits, warehouses and transport vehicles. At the end of this second phase, in which the company develops a profound understanding of the markets, the construction of industrial plants follows, dedicated to the production of locally processed products intended for the typical consumption habits of local communities.

After this third phase, which takes about 5-10 years of development, the company produces progressively industrial "*Upstream*", activities, until primary production, intended as cattle breeding. Industrial development has therefore a model unifying the progressive integration of the supply chain.

At the end of this cycle of development, the company is perfectly integrated in terms of production and definitively inserted in the social context of its market. During the reference period of this report, the company is facing the most advanced stages of its business model in its long-standing regions, i.e. Russia and Africa. The new emerging markets of the Group, in particular the United Arab Emirates and the Eurasian republics are in the early-stage phases of development; currently under construction are logistic infrastructures for the distribution of food in Abu Dhabi (UAE) and Kazakhstan, in addition to a slaughterhouse in Sochocin (Warsaw), Poland.

#### **BREEDING**

Breeding represents the last link in the supply chain in which Inalca Eurasia is investing in Russia, being critical to the development and enhancement of local livestock activities and the procurement of raw materials. Russia has one-tenth of the planet's arable land with a huge production capacity of fodder for animal feed, but requires know-how, technology and investment in the livestock sector. For this reason, in 2015, some feedlots were initiated in Orenburg and in the adjacent regions of Tatarstan and Bashkiria.

#### 3,2 ECONOMIC ENVIRONMENT

During 2015, the macroeconomic scene continued to show signs of discontinuity and market dynamics that were complex and articulated. A recovery, although present, is still moderate and uneven in the contexts where the Group operates. The persistence of a low crude oil price determines the dynamics of a drop in the propensity of consumer spending in economies heavily dependent on this commodity, as in the Republic of Angola which is a key country for the company's development. The current crisis in the oil price has placed the Republic of Angola in financial difficulty and the cash flow out of the country appears difficult.

Maintaining the Russian embargo on food and agricultural exports following the Russian-Ukrainian crisis and the heavy devaluation of the rouble against the Euro have negatively influenced the dynamics of the group's development in this area. The overall framework was partially offset by growth of activities in local currency.

In a national and European Community context, the Group benefited from the ECB's policy of significantly reducing the spreads and from national policies aimed at increasing the spending power and confidence of businesses and households, such as tax incentives on lower fixed employment incomes and in three year tax exemptions for new employees. The meat sector also suffers from to the weak economic trend and the high unemployment rate, factors that depress the disposable income of the largest group of consumers as well as the high prices of feed and meat.

#### INALCA'S ECONOMIC AND FINANCIAL RESULTS

In 2015, the consolidated production value of the Group amounted to € 1,490 million compared to € 1,511 for the year 2014(\*), thus registering a decrease of 1.40%. Gross operating profit (EBITDA) amounted to € 112.2 million against € 121.2 million in 2014, a decrease of 7.65%. The result is mainly attributable to Russia, with a decrease in turnover of 17% and in EBITDA of 37%. Between the two years examined the company has suffered the consequences of the average rouble exchange rate against the Euro and a margin dilution of 200 bps, both linked to the crisis that was a result of the embargo, the sharp drop in oil prices and the consequent reduction in purchasing power of the Russian population. The difficulties of the Russian market were compounded by a crisis situation in emerging markets where INALCA is very active, which led to a reduction in exports at the benefit of other lower priced foods such as fish and poultry.

The decline in sales in Russia was partly offset by a good performance in the Italian market, despite the country being generally penalised by the media crisis that struck the red and cured meat sector as a result of the public health alerts disseminated by the WHO and which were uselessly rectified in the following months.

The operating profit (EBIT) amounted to € 60 million compared to € 73 million in 2014, a decrease of over 18%. The result from operations, which amounted to € 39.6 million, down by more than 16% similar to the pre-tax result. The operating result, despite the rebalancing of the financial structure which led to a better debt composition, was affected by the sharp drop in the Angolan Kwanza which, together with the already mentioned difficulties of the rouble, amplify the negative combined effect of exchange rates changes with a net balance of over € 11 million. The result for the year, thanks to tax cuts, turns out to be interesting (+ 24.5%), especially when compared to the international difficulties, which affected the consumption in some key countries for INALCA, such as Russia and Africa in general. The significant decrease in profit attributable to third parties is, once again, the result of the negative Russian performance and in part of the Democratic Republic of Congo.

INALCA's substantial stability is the result of a forward-looking and stable development policy, as well as the investment plans made in recent years, which has led to the creation of industrial clusters of success in every country where the company performs its business activities.

(\*) The 2014 comparative figures of this comment relate to the consolidated financial statements originally filed and not to the retroactive restatement IFRS 11 in the following tables 4,5,7.

ECONOMIC AND FINANCIAL PERFORMANCE

### 3.3 CONSOLIDATED FINANCIAL STATEMENT

#### TABLE 4 - CONSOLIDATED FINANCIAL STATEMENTS ON DECEMBER 31<sup>ST</sup>, 2015

#### Income Statement

(In thousands of Euro)	31.12.2015	31.12.2014*
Revenues	1,456,026	1,474,063
relating to related parties	104,489	96,489
Other revenues	18,937	16,414
relating to related parties	159	
Change in inventories of finished and semi-finished products	14,397	14,606
Capitalisation of internal construction costs	2,894	9,390
Costs for purchases	(1,028,972)	(1,055,237)
relating to related parties	(79,071)	59,046
Other operating costs	(246,092)	(236,763)
relating to related parties		5,228
Personnel costs	(103,189)	(98,193)
Amortisation and depreciation	(37,760)	(39,285)
Write-downs and provisions	(14,175)	(8,577)
Losses (Reversal) of assets	(37)	20
Revenues from equity investments	20	(149)
Financial (Income) / Charges	(20,382)	(25,996)
relating to controlled companies	(25)	(325)
relating to related parties	(177)	(79)
Result before taxes	39,647	47,442
Income taxes	(11,162)	(20,613)
Results before minority interests	28,485	26,829
Result attributable to minority interests	(1,689)	(5,307)
Results for the period attributable to the Group	26,796	21,522

<sup>\*</sup> Retrospective application of IFRS 11 accounting principle with restatement of financial Balance Sheet on 31st December 2014 Consolidated Income Statement according to IAS principles

#### Financial Statement

#### TABLE 5 - CONSOLIDATED FINANCIAL STATEMENTS ON DECEMBER 31<sup>ST</sup>, 2015

#### Consolidated income statement reclassified with value added

(In thousands of Euro)	31.12.2015	31.12.2014*	Var. %
Total revenues	1,475,857	1,496,866	(1.40)
Changes in inventories of work in progress, semi-finished and finished goods	14,397	(14,606)	
Value of production	1,490,254	1,511,472	(1.40)
Cost of production	(1,257,064)	(1,292,000)	
Value added	215,190	219,472	(1.95)
Personnel costs	(103,189)	(98,192)	
Gross operating margin (a)	112,001	121,280	(7.65)
Amortization, depreciation and write-downs	(51,936)	(47,863)	
Operating Income (b)	60,067	73,417	(18.18)
Net financial income (charges)	(20,382)	(25,996)	
Profit from ordinary activities	39,685	47,421	(16.31)
Net income (charges) from investments	38	21	
Result before taxes	39,647	47,442	(16.43)
Income taxes for the financial year	(11,162)	(20,613)	
Result before minority interests	28,485	26,829	6.17
(Profit) Loss attributable to minority interests	(1,689)	(5,307)	
Net profit attributable to the Group	26,796	21,522	24.51

<sup>\*</sup> Retroactive application of IFRS 11 accounting principles with restatement of financial Balance Sheet on 31st December 2014

a) Gross operating profit (EBITDA): profit/loss gross of the depreciation and amortization of tangible and intagible assets, allocations and write-downs, financial expenses and income and income taxes.

b) Operating profit (EBIT): profit/loss for the year gross of financial charges and income and income taxes.

ECONOMIC AND FINANCIAL PERFORMANCE

# 3.4 DISTRIBUTION OF REVENUES BY AREA AND PRODUCT CATEGORIES

#### TABLE 6 - DISTRIBUTION OF REVENUES BY GEOGRAPHIC AREA

(In thousands of Euro)	31.12.2015	%
ITALY	773,097	53.2%
EU	197,192	13.6%
RUSSIA	249,400	16.95%
AFRICA AND OTHER REGIONS OUTSIDE EU	271,549	18.46%
TOTAL	1,454,063	100%

#### TABLE 7 - DISTRIBUTION OF REVENUES BY PRODUCT CATEGORY

(In thousands of Euro)	31.12.2015	31.12.2014	Difference in absolute value	Diff. %
Italian meat				
Total revenues	1,046,938	1,018,482	28,456	2.79
EBITDA	63,728	67,143	(3,415)	(5.09)
Amortization and depreciation	(33,243)	(27,617)	(5,626)	20.37
Operative income	30,485	39,526	(9,041)	(22.87)
Foreign meat				
Total revenues	440,018	490,335	(50,317)	(10.26)
EBITDA	39,607	46,840	(7,233)	(15.44)
Amortization and depreciation	(11,799)	(12,888)	1,089	(8.45)
Operative income	27,807	33,952	(6,145)	(18.10)
Intersectorial Adjustments				
Total revenues	(132,055)	(129,869)		
EBITDA		26		
Amortization and depreciation				
Operative income	2	26		
Cured meats				
Total revenues	140,627	130,546	10,081	7.72
EBITDA	8,675	7,278	1,397	19.19
Amortization and depreciation	(6,892)	(7,358)	466	(6.33)
Operative income	1,782	(80)	1,862	(2,327.50)
Consolidation adjustments				
Total revenues	(19,671)	(12,628)		
EBITDA	(9)	(7)		
Amortization and depreciation				
Operative income	(9)	(7)		
Total				
Total revenues	1,475,857	1,496,866	(21,009)	(1.40)
EBITDA	112,001	121,280	(9,279)	(7.65)
Amortization and depreciation	(51,934)	(47,863)	(4,071)	8.51
Operative income	60,067	73,417	(13,350)	(18.18)

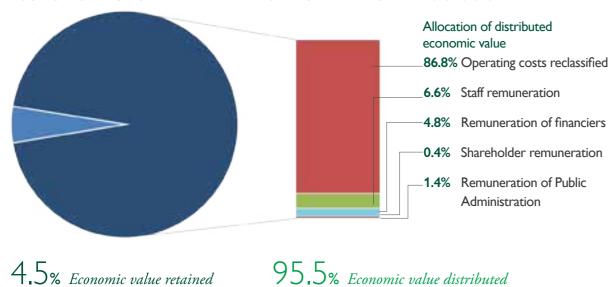
### 3.5 VALUE GENERATED AND DISTRIBUTED

#### TABLE 8 - VALUE GENERATED AND DISTRIBUTED

(In thousands of Euro)	2013	2014	2015
Direct economic value generated	1,553,113	1,514,386	1,480,316
Revenues from sales - Finished products	1,150,592	1,082,193	1,101,514
Revenues from sales - Goods	389,089	376,247	(336,240)
Revenues from sales - Various	8,350	9,040	12,600
Revenue amendments	(15,303)	(12,099)	(10,115)
Rental income	1,867	1,866	784
Other revenues from operations	8,147	13,816	13,004
Other income	16,082	16,414	18,937
Change in inventories of finished and semi-finished goods	(10,357)	14,606	14,397
Capitalisation of internal construction costs	6,242	9,390	2,894
Exchange gains	(2,250)	1,890	(11,754)
Financial income	1	0	0
Expenses / Income from investments	802	1,003	1,854
Expenses / Income from investments	(149)	20	(37)
Economic value distributed	1,484,550	1,461,295	1,399,897
Operating expenses reclassified	1,331,296	1,292,000	1,275,064
Cost of goods - raw materials	698,273	654,866	669,708
Other purchase costs	401,057	400,371	359,264
Cost for services	217,679	221,791	227,930
Costs for use of third party assets	7,410	6,938	10,486
Other operating expenses	6,877	8,034	7,676
Staff remuneration	98,525	98,193	103,189
Wages and salaries	71,625	71,100	74,879
Social security costs	21,235	21,037	21,686
Indemnity	3,702	3,824	4,411
Other personnel costs	1,963	2,232	2,214
Remuneration of financiers	28,120	28,889	10,481
Charges derivatives (Income) Financial charges vs. parent companies (Income) Net financial expenses vs. consolidated companies	2,114	3,517	0
Financial expenses	26,006	25,372	10,481
Shareholder remuneration	0	21,600	0
Remuneration of Public Administration	26,610	20,613	11,162
Income taxes	26,610	20,613	11,162
Community	0	0	0
Economic value retained	68,563	53,091	80,419
Amortization and depreciation	47,953	47,862	51,934
Profit for the year allocated to reserves	20,610	5,229	28,485

#### A COMPANY WITH A HIGH RATE OF ECONOMIC SUSTAINABILITY

#### **ECONOMIC VALUE GENERATED AND DISTRIBUTED DIRECTLY AT 31.12.2015**



The value generated and distributed (EVG & D) represents the first basic indicator of the value that the company has created for its stakeholders. In the food sector, due to low value-added production processes, the high incidence of raw materials and personnel in the income statement of the company, the value is transferred abroad is particularly relevant. In other terms, INALCA's corporate activities are of a considerable high rate of economic sustainability, the value distributed outside being particularly high. As the chart shows, the economic value distributed represents 95,5% of the total value generated by INALCA and results substantially unchanged respect to the previous year.

The meat chain is therefore among those which transfer most of the value outside, the incidence of the agricultural raw material being particularly high.

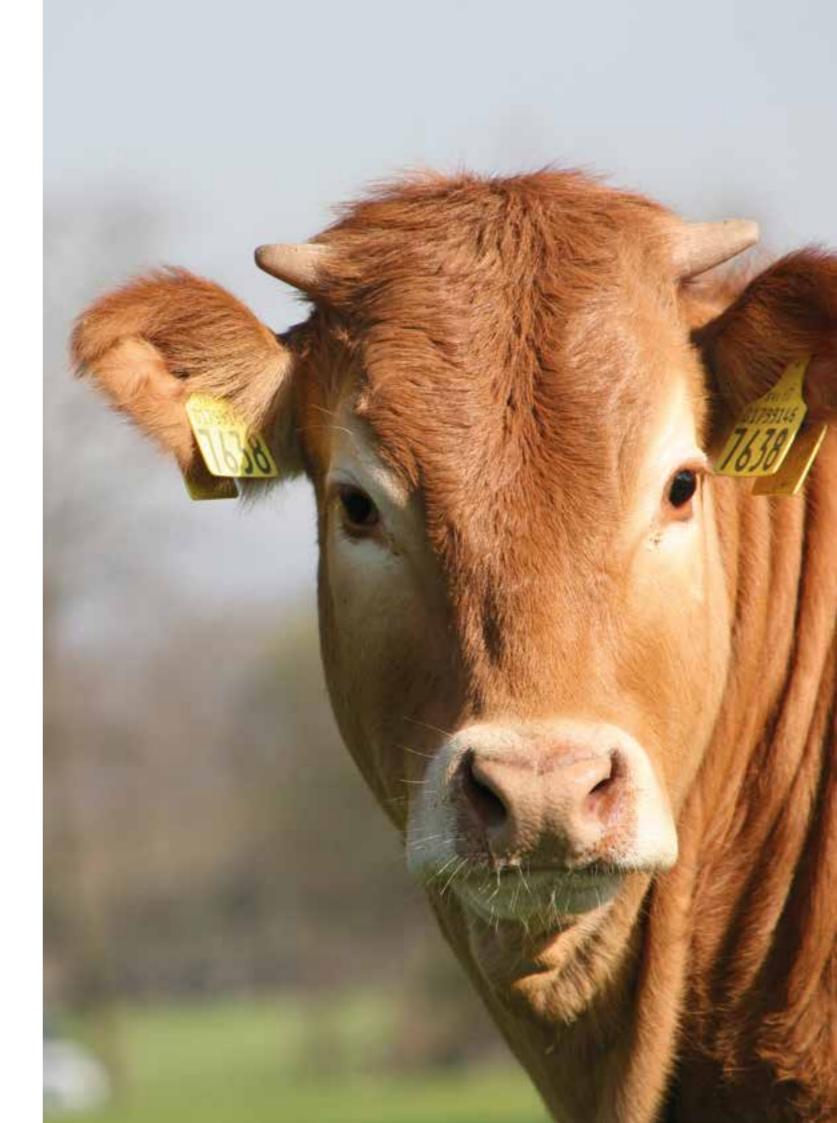
#### 3.6 GOVERNMENT GRANTS RECEIVED

By Decree of the Ministry of Education, University and Research (MIUR) of 14<sup>th</sup> December 2012, subsequently amended by Decree dated 01.17.2014 n.0000148, INALCA was admitted as the national coordinator for a research project called So.Fi.A. - Sustainability of Food Chains - having as its aim the study for the development of certain types of products and the improvement of energy efficiency of plants with particular reference to the issue of greenhouse gases.

The quota of deliberate facilitation in favour of the company is 1,624,468.19 Euro (1,070,076.71 Euro for credit facilities and 554,391.47 Euro as contribution to expenditure) of which 1,602,538.19 Euro for the research project and 21,930.00 Euro for training activities. At the time of drafting the present report the tax relief has not yet been paid by the Public Authority.



http://bit.ly/IQ3823j

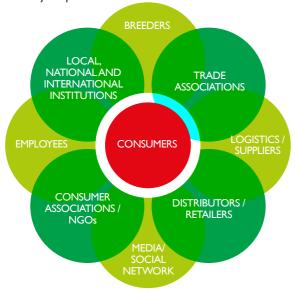


STAKEHOLDERS
SUSTAINABILITY BALANCE SHEET

# 4. STAKEHOLDERS

#### 4.1 STAKEHOLDERS OF THE GROUP

Our sustainability Report represents the tool for analysis and reflection on the most relevant issues of social responsibility, thus identifying the parties involved and sharing the goals and policies. For the preparation of this report a preliminary identification of internal and external stakeholders was made, the so-called stakeholder mapping, and with it the first materiality analysis was developed (see Par. 6.2). This term means essentially identifying concrete and specific issues identified as priorities by the external environment in which the company operates. From these comparisons INALCA identified trajectories and priorities for action evidenced in its sustainability Report.



The company has identified its stakeholders; amongst these external and internal subjects were included in INALCA's organisation, in particular: customers and suppliers of major importance and impact in the operational decisions of the company, producer and consumer organisations and NGOs (Non Governmental Organisations) in the field of animal welfare, industry experts, internal employees who, due to specific roles of responsibility held within INALCA, can provide important feedback and insights.

Coldiretti, with one and a half million members, is the largest Organisation of agricultural entrepreneurs at Italian and European level. It is one of INALCA's stakeholders of reference with which it shares the objectives of valorisation and development of agricultural businesses and activities, as well as an active commitment in supporting the right to inform and the conscious choice of the consumer, with particular reference to transparency in productive processes, certification of agribusiness products and fraud prevention in the food industry.



Thanks also to the impulse of EXPO, 2015 has been the reference year for the elaboration of tools for the analysis of sustainability levels in the supply chain, with particular reference to the involvement of the agricultural world.

#### 4.2 EMPLOYEES, COLLABORATORS AND PARTNERS

While concentrating a strong staff presence in Italy, the Group continues to expand its presence outside Europe, especially in Africa and Russia. Since its growth its first Italian plant in Castelvetro di Modena, INALCA was characterised by a multicultural and multiethnic presence and a strong capacity for inclusiveness and integration. The portrait of the social community that operates within the INALCA Group will be widely illustrated in chapter 10.

# 4.3 INALCA AND THE SCIENTIFIC COMMUNITY FOR STUDY

#### AND RESEARCH

INALCA works organically with the following scientific institutions:



#### SAI - Sustainable Agriculture Initiative Platform is

the leading initiative of the food and beverage industry which promotes the development of sustainable agriculture worldwide.

During 2015 INALCA actively participated in the realisation of an objective and concrete instrument for the analysis and measurement of cattle sustainability called "Farmer Self Assessment" (FSA), which is expected to be applied on an experimental basis during 2016. The Farmer Self Assessment was conceived as a motor of improving inroads applicable to farms in the sustainability sector and as a tool to assess eventual incentive systems for farmers who commit themselves fully in this area.



### The Global Roundtable for Sustainable Beef (GRSB)

is a global multi-stakeholder initiative developed to advance continuous improvement of the sustainability of the whole cattle value chain, through leadership, science, the involvement and cooperation of stakeholders.

GRSB, in addition to defining the principles and practices of sustainability in the beef sector plays a role in the promotion and coordination of major regional platforms, namely European, Canadian, American, Brazilian and Australian. In this context INALCA participates in and promotes the improvement of sustainability in the beef sector on a global scale, as well as in Europe.



CLAN - National Agrifood Cluster is a multistakeholder community that works to defend and increase the competitiveness of the national food industry in all its components, through the stimulation of innovation, promotion of scientific research and technological innovation, collaboration between research organisations, businesses, institutions and public administration. In this context INALCA has helped define the national research agenda, relative to sustainability in the agrifood sector.



#### Angolan Order of Veterinarians

In Africa INALCA supports rural development projects in partnership with the Order of Angolan Veterinarians.



#### University of Bologna

Department of Occupational Medicine, is a body particularly specialised in the techniques of prevention of occupational accidents and diseases in industrial environments.

INALCA developed with the University of Bologna an analysis on musculoskeletal diseases designed to improve prevention at the workplace.



Foodnexus is a technology platform dedicated to innovation in the food industry. The goal of the project is to build the best European Consortium in the food industry, capable of preparing a strong proposal to support the increased demand for food from a growing population. During 2015, the consortium was formally established with the registered name Foodnexus, incorporating and developing the previous experience acquired previously with Foodbest. The consortium is currently preparing its application at Community level, in particular with the EIT - European Institute of Technology - as an independent entity recognised in the field of research and innovation in the agrifood sector. The outcome of this action is expected in 2016.



www.omva.loneus.biz

#### 4.4 INALCA AND THE ECONOMIC COMMUNITY

INALCA is an active member of the main international meat producer organisations. Trade associations are a key element for the acquisition of technical knowledge and standards relating to the international markets in which the company operates.

The complex economic and health regulations of meat markets, the continued evolution of the sector's regulations and the specific characteristics of each country, require a structured interface with local institutions, capable of tackling specific problems of producers while respecting the roles and the institutional dialectic.

The purpose of these associations is therefore to strengthen and develop organic Public-Private relations and to establish a transparent and effective interchange between traders and institutions.



**ASSOCARNI**, the main trade association, which belongs to the **Confindustria** circuit.



In the Russian Federation, INALCA participates in the Russian North-West Meat Association (NWMA), which includes the main producers of meat and agricultural products in the North-West Federal District of the Russian Federation.



ASSICA, Industrial Association of Meat and Cured Meats, is the national trade association that, as part of Confindustria, represents cured meats production companies (processed products of pork and beef) and swine slaughter.



Through Assocarni, INALCA is part of the International **Meat Secretariat (IMS)**, which represents globally the meat and breeding industry.



INALCA is a member of the Russian National Meat Association, which includes the main meat producers of the entire Russian Federation.



Federalimentare represents, protects and promotes the Italian Food and Beverages Industry, the second manufacturing sector in the country. Federalimentare, along with the Institutions, is committed to promoting a food model based on the requirements of safety and quality, orienting entrepreneurial capabilities towards achieving the best business opportunities in Italy and abroad by promoting *Made in Italy* culinary excellences.



www.assocarni.it www.meat-ims.org www.natmeat.ru www.nwmeat.org www.assica.it www.federalimentare.it



THE CHALLENGES OF SUSTAINABILITY
SUSTAINABILITY

# 5.THE CHALLENGES OF SUSTAINABILITY

#### 5.1 PROMOTION OF SUSTAINABLE AGRICULTURE

The reference sector is characterised by a complex and globalised supply chain. The critical factors that influence the development and pose a threat in the medium to long term are essentially represented by the progressive reduction and impoverishment of the agricultural areas of developed countries, where there has been a decline in production, and a growing demand from developing countries which, nearing modernity and well-being, require a greater consumption of animal protein among which bovine is certainly the most precious. Food production contributes to climate change, the reduction of water resources, land degradation and a loss of biodiversity. Globally it is estimated that 25% of greenhouse gas emissions result from agricultural production both directly and indirectly through the reduction of forests. In an European context, livestock production accounts for 9.1% of total emissions. The challenge the food industry is therefore facing is that of increasing production whilst reducing the environmental impact and the pressure on natural resources, ensuring healthy and safe products that allow people access to a varied diet, which contains a balanced and adequate combination of energy and nutrients to guarantee good health.

Promoting new livestock production models, highly intensive in scientific and technological know-how, is the best way for the European Union to respond to this challenge; it is not unreasonable to assume that the ability, or not, to address this major issue in a united and unanimous way will have consequences on the future development of the territories and the urban landscape that surrounds us.



INALCA therefore wants to participate actively in the global challenge of increasing protein production for a growing population. The imbalance between supply and demand on a global scale, however, has determined in recent years aggressive production policies in environments not always best suited. Thinking about the future in this area means a return to the centre of the issue of sustainability in agricultural production. For INALCA, sustainable agriculture means essentially a more efficient production system, reducing impacts and consumption per unit of production: produce more with fewer resources.

Sustainable production techniques provide the first response in relation to security risks in accessing protein sources. To be effective, the promotion of these techniques must be accompanied by a mindset and culture open to technological innovation focused on the concepts of high productivity and efficiency that INALCA promotes and supports. Too often we forget, in fact, that in recent decades numerous innovations in the field of agriculture have been made, which led to a substantial increase in production levels and a simultaneous improvement of animal health, food safety and environmental quality obtained. In a historic phase of growing urbanisation, and bovine being a product of the earth, to make it more sustainable means rethinking a new rural context for humans, who's civilization has progressed thanks also to this precious animal. For these reasons, INALCA launched a strategy aimed at achieving sustainable bovine farms, they can represent a concrete example and are reproducible in different areas where the company operates. For more details, see chapter 7.



#### 5.2 NEW ETHICAL AND SOCIAL ASPECTS OF CONSUMPTION

The economic environment in which INALCA moves is that of ever increasingly consumer awareness, sensitive not only to the aspects of food security, which, while important, is only a first starting block, but above all to the **aspects of social ethics.** In this context, issues of great social sensitivity such as animal welfare, listed in respect of the **sensitivities between various religious entities,** must be considered a central element capable of influencing significantly styles and consumption choices. The ability to differentiate one's products is an important competitive tool, which should convince the company to develop ever more its ability to express, in addition to the recognised quality typical of an Italian product, also social issues, which are increasingly important for the consumer, such as belonging to certain territories and local cultures. Elements of identity with which to recognise oneself and through which the different consumer communities influence the dynamics of food choice.

In Italy, like in other regions of the European Union, we are witnessing a phenomenon of disaffection towards the consumption of meat. This behaviour, often based on ideological assumptions on an alleged better health and safety of these diets without any adequate scientific foundation, and which finds extensive media coverage results in groundless criticism and unjustified aggressive attitudes towards the entire meat sector, from farmers up to processing and distribution companies. For this reason, INALCA, through Assocarni, its Professional Category Association, supports the project "Sustainable Meat" (http://carnisostenibili.it/en) aimed at disclosing objective and scientifically founded information on the benefits of meat consumption and the overall sustainability of the sector.

For more details, see chapter 9.

# 5.3 PROMOTION OF CONSUMER AWARENESS

INALCA's key element of sustainability is the promotion of a balanced consumption of meat, consistent with the fundamental principles of the Mediterranean diet, as suggested by leading scientific food institutions. In this context, INALCA has launched a series of concrete activities to improve consumer awareness.

For more details, see paragraph 9.3





THE CHALLENGES OF SUSTAINABILITY
SUSTAINABILITY BALANCE SHEET

#### 5.4 FOOD SAFETY

INALCA addresses the issue of food security through a system of rules and procedures whose purpose is to define, manage and control at all levels its standards of the supply chain.

To ensure the technical adequacy of its control systems, INALCA promotes internally and throughout the supply chain the use of voluntary international technical standards.

The founding principles of its policy in this area are listed below:

#### Principle I CENTRALITY

An optimal level of food safety is considered a prerequisite for all company products and is evaluated using methods of risk analysis.

#### Principle 2 DEMONSTRABILITY

All activities and business processes that can affect food security must be managed, monitored and documented, according to a defined hierarchy of references: rules and regulations, international technical standards, specific requisites of the companies using the products of the company.

#### Principle 3 GOVERNANCE

Specific figures and the system of governance of food security are clearly identified and formalised.

#### Principle 4 TRANSPARENCY

The information on food safety must be clear, comprehensible and accessible to Customers, Consumers and regulatory Authorities.

#### Principle 5 CONTROL

In the criteria of control the company uses internal auditing activities, external audits of client companies and, where applicable, audit certifications according to voluntary technical standards and independent international bodies.

For more details, see paragraph 9.1.

#### 5.5 ANIMAL WELFARE

The issue of animal welfare is highly regulated by Community rules which intervene strongly and in detail in the stages of breeding, transport and slaughter.

Today, however, this aspect is no longer restricted only to specialists, but becomes a substantial element of the ethical and valuable heritage of the company. The ability to provide a clear and common approach to this problem constitutes therefore a necessary factor of leadership towards the consumer.

INALCA has developed a clear policy in this field, based on operating rules gained from the active participation in technical and scientific round-tables, from their own experience in the sector as well as its collaboration with the major food groups with which INALCA cooperates. The set of rules developed by INALCA adds to the regulatory requirements and expresses an integrated view of the various markets and geographies that have different cultures and sensibilities on this subject.

INALCA adopted the principle of the "five freedoms" as a founding inspiration criteria for its policy in this sector and its commitment to the responsible use of antibiotics.

Nationally INALCA believes that the experiences and the analytical tools developed by the Zoo prophylactic Institute of Brescia in wellbeing and the responsible use of antibiotics in livestock constitute the principal technical reference for addressing this important issue.

#### For more details, see chapter 8.





www.fao.org/docrep/013/i1907e/i1907e00.pdf

THE CHALLENGES OF SUSTAINABILITY
SUSTAINABILITY

#### 5.6 DIAI OGUF WITH STAKFHOI DERS

The dialogue held with stakeholders through the engagement tools contained in this sustainability Report allows INALCA to know, investigate and, where possible, acknowledge the requests of its stakeholders. It is a complex process that requires constant commitment and adequate resources. During 2015 the group of stakeholders with whom INALCA dialogued has not changed.

The main stakeholders with which INALCA measures itself consist of associations of consumers and producers, customers, employees and partners, research organizations and NGOs (Non Governmental Organisations). In 2015, INALCA has further developed comparisons between breeders' associations and organisations active in the field of animal welfare.

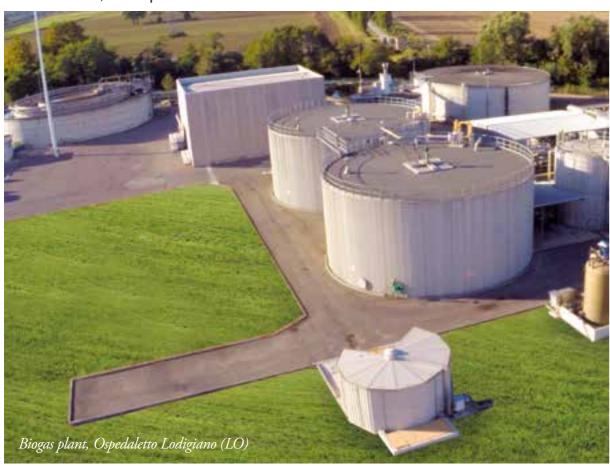
For more details, see chapter 6.

#### 5,7 ENVIRONMENTAL CHALLENGES

The complexity of the social issues that underlie this subject requires from INALCA a strong response capability on strictly environmental issues, especially the reduction of carbon dioxide emissions, the consumption of raw materials, such as water and energy, and proper management of agricultural soil.

In this direction INALCA initiated projects internally and throughout the supply chain to promote energy efficiency and renewable sources, and transfer upstream the practices for sustainable agriculture.

#### For more details, see chapter 12.



# 5.8 ADOPTION OF WASTE RECOVERY PROCESSES ACCORDING TO THE CRITERIA OF CIRCULAR ECONOMY

Based on the principles of circular economy we believe that the recovery and valorisation of waste and byproducts throughout the supply chain, as well as generating more value for the company, contribute to the overall improvement of sustainability in the beef sector.

INALCA's business model, based on integrating production throughout the supply chain, opens to particularly large possibilities in this field, up to guiding the company's processes towards the complete recovery and transformation of waste and by-products, without any material being regarded as waste. Nationally, INALCA participates in the consultation table relative to the legislative package on circular economics issued by the European Commission called "The missing link - an European Union Action Plan for circular economy" (COM (2015) 614), accompanied by legislative proposals regarding waste directives, packaging and packaging waste, electrical and electronic equipment waste, landfills. This is the initial orientation document of European Union legislative guidance on the topics of circular economy and the associated Extended Producer Responsibility (ERP).

The issue of recovering waste and by-products is illustrated in paragraph 12.8.

# "CIRCULAR ECONOMY" REGENERATING RESOURCES, CREATE ZERO WASTE



# 5.9 ACTION GUIDELINES FOR SUSTAINABLE DEVELOPMENT, 2015-2020

In this scenario, INALCA has identified the following action guidelines in the short and medium term:

#### I) STAKEHOLDER INVOLVEMENT

Aware of the complexity of the beef chain and the necessity to play as a team, INALCA has identified as its main action the progressive involvement of its stakeholders in the adoption of sustainable development practices, with particular reference to clients, consumers, institutions and above all the agricultural world. To this end, INALCA intends to consolidate and increase organic collaborations with Agricultural Organisations to disseminate the principles and techniques related to sustainability in the livestock sector.

#### 2) PROMOTION OF A BALANCED DIET

INALCA believes that the promotion of a balanced and knowledgeable style of consumption, based on the criteria of the Mediterranean diet, represents the central element of its social responsibility. In this sense, INALCA will promote technical roundtables and innovative ways of communication with the aim of educating consumers on the importance of a varied diet and styles of consumption that meet the guidelines of the scientific world.

#### 3) REDUCTION OF ENVIRONMENTAL IMPACTS

INALCA has identified the main environmental impacts on which it intends to act with actions in the short and medium term. In particular the actions are intended to reduce the carbon footprint of its products through actions aimed at the supply chain, improving the energy efficiency of fossil fuels, increasing the quota of energy from renewable sources.

In order to initiate an objective and transparent interaction with stakeholders on the actual impact and consumption of its products, INALCA promotes Life Cycle Assessment (LCA) studies and environmental product declarations (EPD).

# 4) ADOPTION OF CONTROL INSTRUMENTS OF CORRECTNESS AND INTEGRITY OF TRADE RELATIONS

INALCA has adopted its code of business conduct within its corporate organisational model (www.inalca. it). Through the adoption of its code and related control procedures, INALCA intends preventing behaviour that does not respect its own ethical principles and the laws and regulations regarding business practices and competition in the markets of all the countries where the company operates. These activities are also being developed in the regions of Russia and Africa.

To this end, INALCA promotes and supports, through trade associations, organisations that have as their purpose the fight against crime and illegality in the food industry.

#### 5) DEVELOPMENT OF NEW SUSTAINABLE FOOD PRODUCTS

The ethical challenge of increasing food production to meet the steady increase of the world population, while keeping in balance the natural resources of the planet, is upheld by INALCA, which considers a priority the identification and development of new business processes that will increase the level of use of raw material for the production of food, systematically favouring food production over other possible destinations and uses other than that of alimentation. In this field, INALCA initiated research projects aimed at improving the exploitation of proteins and other nutrients from by-products, to produce new semi finished products for the food, pharmaceutical and animal feed industries.

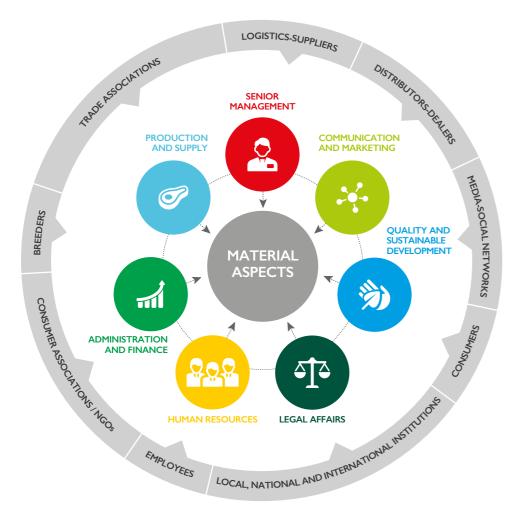


STAKEHOLDER ENGAGEMENT, APPLICATION OF MATERIAL ASPECTS
SUSTAINABILITY BALANCE SHEET

# 6. STAKEHOLDER ENGAGEMENT, APPLICATION OF MATERIAL ASPECTS

#### **6.1 STAKEHOLDER ENGAGEMENT**

With regards to the methods of involving stakeholders, INALCA has organised meetings with various external parties, in which were assessed and weighed the main issues related to sustainability in the beef sector, such as: nutrition, product safety, ethical aspects regarding the supply of agricultural raw materials, environmental protection, animal welfare, etc. Internally INALCA has also organised meetings and focus groups on the same themes that collect specific assessments of key people from key business sectors.



A further substantial contribution is derived from the active participation of INALCA in discussions and working groups; in trade and sector Associations it is a member at national and international level. Among these, particular importance was placed on the participation in technology platforms that deal specifically with sustainability in the beef sector on a regional and global scale, as well as in organisations of agricultural producers. and institutional round-tables on analysis and evaluation of the new regulations. Among these, GRSB, SAI Platform and Coldiretti, with which INALCA participates actively, are the most authoritative and qualified. Technology platforms are subjects that, by aggregating companies, scientists and stakeholders, identify value guidelines and sustainable production techniques in the field of bovine, promoting the adoption at all levels of the supply chain. INALCA during 2015 has not activated new comparative roundtables with stakeholders and as a result this chapter has not been modified from the previous edition.

#### 6.2 METHODOLOGY

For the analysis of materiality, INALCA, has identified the subjects to be submitted to its external and internal stakeholders and collected them in a check list. The identification of the topics for discussion and debate with stakeholders has been made taking into account as a basic technical reference standard GRI G4 (G4 Sustainability Reporting Guidelines "Reporting Principles and Standard Disclosures", G4 "Sustainability Reporting Guidelines - Implementation Manual", G4 Sector Disclosures - "Food Processing"), integrated with elements from the participation of INALCA in trade associations and technology platforms.

The stakeholders involved have been identified taking into account the following principles:

- Influence: stakeholders who have a direct influence on INALCA's decision-making
- Proximity: stakeholders with which INALCA interacts most frequently and directly
- Dependency: stakeholders who depend directly or indirectly from INALCA's activities and from its economic or financial operations
- Representation: stakeholders who through the regulation of representation, or by custom, may legitimately be the spokesperson of a request.

Further elements of reference for the identification of subjects of comparison were INALCA's principles and values and numerous codes of conduct signed by INALCA within its supply chain (see also paragraph 7.2). Following the identification of topics to discuss with stakeholders, individual sessions of comparison or in focus groups were started and the results of the discussion were grouped in the checklist of data collection, together with an evaluation value scale of 5 classes, attributed by the stakeholder on each topic.

In the following Table 9 the meaning attributed to each value scale is described:

TABLE 9 - WEIGHTING CRITERIA ADOPTED FOR THE ANALYSIS OF MATERIALITY

Value	Meaning
0-1	The theme examined is not of priority importance, or, if deemed relevant, it is however properly and effectively addressed and managed by INALCA.
1-2	The theme examined is of some importance, it is adequately addressed and managed by INALCA and could be subject to further non-substantial and non-priority improvements.
2-3	The theme examined is important, it is already addressed by INALCA and may be subject to further improvements.
3-4	The theme examined is very important and, while being tackled by INALCA, requires further improvements or additions.
4-5	The topic is extremely important and requires continuous and constant efforts by the company to intercept the expectations of stakeholders.

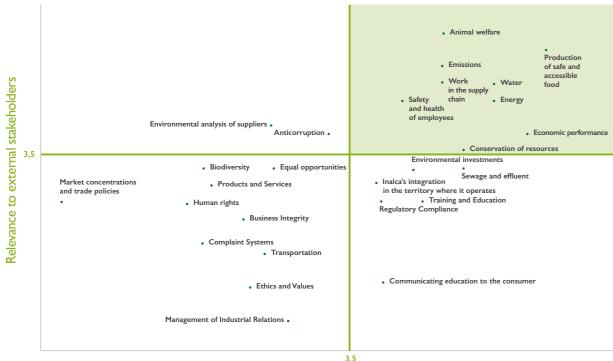
In the areas of Africa and Russia, data collection and management of meetings and focus groups was entrusted to the directors of companies and production plants, supported by the project manager.

### 6.3 MATERIALITY MATRIX

The following table summarises the results and analysis of materiality carried out by INALCA. The topics considered are the materials which, according to the above Table 9, received a grade greater than 3.5 among the subjects interviewed and appear top right in the box. It is on these issues that INALCA gave priority of intervention.

#### TABLE 10 - RESULTS OF THE ANALYSIS OF MATERIALITY

Based on the methodology described in the previous paragraph the following materiality matrix has been elaborated.



Relevance to INALCA



SUPPLY CHAIN

# 7. SUPPLY CHAIN

#### 7.1 DESCRIPTION OF THE SUPPLY CHAIN

INALCA's supply chain is large and articulated, varying depending on the type of product and geographical area of production. In the following paragraphs the major issues of our supply chain and the main differences between the various regions in which INALCA operates are described.

#### ITALY

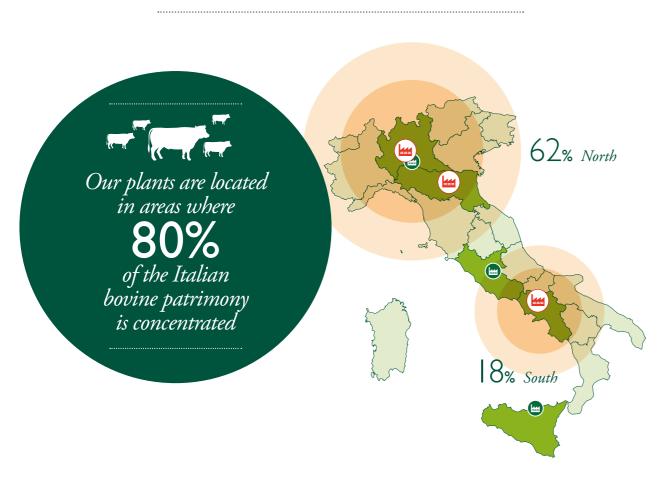
#### **BREEDING AND AGRICULTURAL PRACTICES**



Our farms are located in Italy. Italy is characterised by bovine breeding developed over centuries mainly in barns. Our country does not have in fact large pastures, but has land in the Po valley amongst the most fertile in the world, capable of producing food with high nutritional value. In this region over 60% of the national bovine population is concentrated. In the case of dairy cows, breeding is developed mainly in barns. Instead, in the case of animals for meat, breeding in barns follows an earlier stage where the animal grows and is weaned at pasture.

The Italian model of farming is therefore based on the great nutritional value of the feed that it is able to produce and which allows a balanced growth faster than breeding at pasture, typical instead of the northern European countries.

#### ITALIAN BOVINE DENSITY BY AREA



#### Breeding in barns or at pasture?



In the case of breeding in barns, the structure is designed to allow an adequate surface space per animal reared, which allows the animal to move, to lie down and have at all times water and feed. From the point of view of animal welfare, we can distinguish between breeding in barns and at pasture: the model of breeding in barns respect to breeding at pasture has different characteristics and rules, but they are both appropriate and respond to needs of breeding that derive from the characteristics of farming land and soil fertility. In the case of breeding in barns, the control of the animal is more accurate and timely: in fact the animals are monitored at least twice a day, with the capability of immediately noting problems of various nature associated with, for example, incipient diseases, ailments, or nutritional problems. Immediate action can be taken and, if necessary, separate the animal and shelter it in the infirmary for specialised medical treatment. Furthermore breeding in barns also allows more easily the prevention of infectious diseases to other animals and humans, which is important especially in highly urbanised environments. In the event of breeding in barns, the animals have shelter from bad weather and from eventual predators, an aspect especially important in the case of young animals or in times of childbirth. Even the feed is calibrated with more accuracy and modulated depending on the specific needs of individual groups and the growth phase. It is a breeding farm that requires nutritional knowledge, veterinary technology and involves a strong professional competence of the farmer. Finally, the breeding barns need advanced technologies for the management of manure which, especially in highly urbanised areas such as the Po valley, are recovered to produce green energy through the production of biogas, saving fossil fuels. In the case of breeding at pasture, typical of northern European countries or in America where there is a low-density inhabitation and a large agricultural area, the animal is left in the wild for much of its breeding period. In this case, the animal has more freedom of movement, production cycles are longer because less nutritious food is provided by pasture, and there is less possibility of control in the event of illness or whatever problems arising. Also, in breeding by grazing research plans have been initiated for the improvement of sustainability: based mainly on the increased confinement of animals in specific plots and their rotation to allow a more effective regeneration of pasture, increasing their nutritional value and controlling more effectively the erosion and fertility of the soil. The grazing and confined livestock systems are hardly exclusive during the life cycle of the animals; they are generally integrated and complementary to each other, as livestock grazing is addressed especially to young animals, while confinement towards adult animals. It is important to note that both, if properly carried out, keep the animal always in its proper physiological status of wellbeing. The next section will clarify this concept.

In addition to breeding in barns, the integrated supply chain model adopted by INALCA for the production of animals for meat also involves a combination of the two systems, namely a first part in which the animal lives at pasture in a context of extensive farming and a second where the animal ends its cycle in the barn with a more nutritious and energetic type of feed than at pasture.

For this model of integrated and sustainable production it is necessary to reintroduce into breeding the so-called cow calf line. What is it about?

The cow calf line is a type of farm where the calf was born in the same farm where it will make the later stages of its breeding. It is not a negligible aspect, it in fact constitutes the initial element to restore the farm to its rural dimension, capable of developing methods of breeding closer to the specific characteristics of the territory from a social, environmental and climatic point of view, where technical specifications of adaptation are progressively developed. In this way the variety of animals and biodiversity is preserved better and, along with it, the integration between mankind, animals and the environment.



SUPPLY CHAIN

#### **SUPPLIERS OF MEAT**



Similar to breeding farms, also our suppliers of meat have different backgrounds and characteristics depending on the type of animals they breed and thus the intended use of the meat. We can identify three different categories:

- For meat production destined for industrial processing, such as canned meat produced in Italy, INALCA, in addition to its own slaughter facilities makes also use of other national domestic plants, small in size, in a logic of valorisation of the domestic beef industry leading to a typically Italian product, such as jellied meat that is consumed mainly in our country.
- For the production of frozen hamburgers and meat cuts produced in Italy and destined for various foreign markets, INALCA uses in addition to meat from our national herds, also meat obtained from Community facilities, especially in the event that the product is intended for these countries.
- For the production of a typically international product, of Anglo-Saxon culture and intended mainly for catering specialists, INALCA distributes typical American meats, such as the T-Bone steak, produced in the most important foreign plants that specialise in these products, the same which supply the big restaurants in the US or Australia. In this case, however, INALCA manages only distribution tasks without any industrial processing.

With regards the pig sector, the Group favours domestic suppliers of meat linked to products with a geographical indication or protected designation (PGI, PDO) destined mainly for the domestic market.

In the case of other products of pork origin destined for commercial channels in Europe or outside Europe, such as bacon, Community meat is used instead.

#### SUPPLIERS OF FOOD INGREDIENTS



INALCA also uses numerous suppliers of ingredients such as herbs, vegetables and flour. In this case, more than by a principle of proximity, the selection criterion is based on the effectiveness of food ingredient respect to the quality and organoleptic standard envisaged by INALCA for each product marketed.

#### SUPPLIERS OF PACKAGING



INALCA uses various types of packaging: the main ones are made of plastic material, paper, cardboard for the packaging of fresh and frozen meat, tinplate and aluminium used instead for canned meat.

The criterion for selecting suppliers of packaging is based on three principles:

- technical expertise;
- ability to provide assistance and technological innovation;
- proven experience with large industrial groups.

The innovation process is developed mainly in the following areas:

- reduction of the thickness of the plastic packaging to reduce the amount of materials used;
- use of recycled plastics where permitted;
- use of PET, namely a lightweight material, safe, inert, which helps to contain the emissions of carbon dioxide;
- use of single material plastic packaging to promote the recovery and recycling processes downstream the supply chain;
- use of secondary packaging in reusable cellulose, abandoning corrugated cardboard;
- reduction of the weight of cellulose packaging and replacing virgin compositions with recycled paper.

In these areas of improving the sustainability of packaging materials, the partnership of the provider and the sharing of common goals are essential to the achievement of concrete results.

#### **RUSSIA**

The availability of meat for the hamburger production in the Russian Federation, carried out at the plant in Odintsovo (Moscow) by the subsidiary Marr Russia, is still not sufficient from local sources, and suppliers are used from different Eurasian countries or America. The initiation of the slaughtering and meat processing plant, opened in the city of Orenburg, has created an increase in the share of the domestic product as well as the realisation of a local integrated supply chain, as is already carried out in Italy. Consequently to the rapid growth of the Russian production system, INALCA uses, where possible, also local suppliers for some types of ingredients different than meat, used both in industrial processing and for the distribution as such in the Russian territory.



#### **AFRICA**

In Africa, instead, it is currently not possible to use local food suppliers. The activities for selecting suppliers are based largely on compliance with international standards in force in the African continent, FAO - Codex Alimentarius in particular, and above all on compliance with the INALCA values of business conduct. Likewise, as already developed in the Russian market, including the African context - in particular in the Republic of Angola - the planned construction of a breeding farm and a slaughterhouse will permit the launch of a significant local meat production.



#### **CUSTOMERS AND CONSUMERS**

INALCA operates at all levels with the biggest multinational food chains, as well as with the small local operators. In industrial processing big customers have allowed an increase in the Group's expertise, especially in the systems of quality control, safety and in the environmental energy sector.

Working with small customers, related to both the activities of transformation and distribution, INALCA has instead gained a greater sensitivity to issues of sustainability, in particular the value of social aspects and the various needs of the territory in which it operates.

In this context, during 2015, the INALCA facilities have initiated the formal procedures for compliance recognition to Regulation Reg. 834/2007 on organic production and labelling of organic products. The production of meat conforming to this production criteria is still limited and the effective capability of this tool to improve the sustainability of production is still uncertain. INALCA's membership to this scheme assumes an experimental significance at the moment, needed to develop knowledge and skills in this field and initiate pilot projects. INALCA will only in later years, after specific experience of this production method, assess the actual worth of organic production as a real tool for the improvement of the overall sustainability of livestock production.

#### 7.2 CODES OF CONDUCT

INALCA published its code of ethics and business conduct within the company's corporate organisational model (www.inalca.it).

INALCA has also signed similar codes of conduct within its supply chain in the field of social and environmental responsibility, and business conduct.

Systematic inspection activities are carried out internally and externally to ensure compliance with the principles contained in these documents.





www.inalca.it

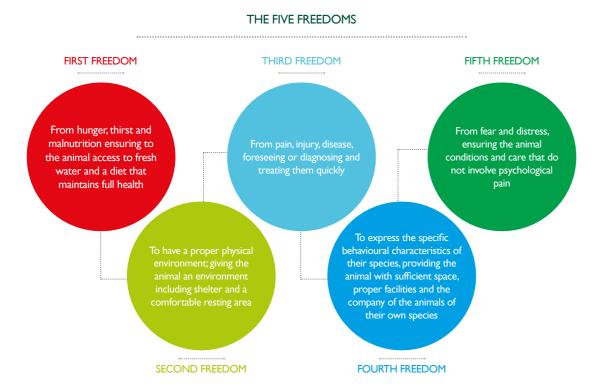
ANIMAL WELFARE

SUSTAINABILITY BALANCE SHEET

# 8. ANIMAL WELFARE

#### 8.1 THE FIVE FREEDOMS

The principle of the "Five Freedoms" is the basic criterion of inspiration adopted by INALCA for the breeding phase.



Based on these general principles of inspiration, INALCA, according to veterinary experts, technological platforms, customers and partners particularly sensitive to this issue, has developed its own techniques in the field of animal welfare. For the proper management of animal welfare, INALCA employs a team of veterinarians, which updates and develops these rules at all stages of the supply chain: farming, transport and slaughter.

It is a set of rules which constitutes a comprehensive management system for animal welfare, documented and accessible, which is shared with the farmers through their own website and by training and auditing fieldwork activities, in connection with agricultural Associations. In Italy and Europe, in the face of growing consumer attention in this field, labelling and claim systems, or other communication tools relating to the commitment of companies to control animal welfare conditions on farms are being developed, surpassing the already strict mandatory regulation requirements. To ensure transparency and objectivity to the consumer, INALCA believes that this information should be submitted to verified systems and certified by third parties, like communications on the special qualitative performances of products. The most reliable warranty tool is the voluntary system established by Regulation (EC) No. 1760/2000 regarding the labelling of beef and beef-based products, which have recently included animal welfare among the voluntary information and for which it remains an obligation to hold a voluntary labelling procedural guideline approved and supervised by the Ministry of Agriculture Agrifood and Forestry; INALCA, which possesses the first regulated voluntary labelling procedural guideline recognised in Italy, plans to insert animal welfare control in the information to be communicated to the consumer in a form verified by third parties and above all based on objective, transparent and measurable criteria



In this context INALCA has developed its own management criteria on animal wellbeing during breeding, available on its website at the following address: bit.ly/IFD6FBn

#### 8.2 RESPONSIBLE USE OF ANTIBIOTICS IN BREEDING

One aspect of particular importance is the responsible use of veterinarian drugs. The phenomenon of antibiotic resistance due to uncontrolled use of antibiotics in livestock is in fact a threat to health, both for human and animals.

It is a complex issue for a company that operates in different geographical areas, each with different systems and regulations on the subject. Even with the knowledge that in this context a unique approach to the problem is not simple to implement, INALCA identified some operational guidelines that it considers applicable at all levels and in all geographical areas in which it operates.

The criteria adopted by INALCA for the responsible use of veterinary medicine are therefore as follows:

Classification of veterinary treatment and their definition:

- I) curative treatments, defined as "Therapy": means the treatment of an animal or group of animals following a clinical diagnosis made by a veterinary surgeon;
- 2) control treatments, defined as "Metaphylaxis": the treatments of a group of animals carried out after the clinical diagnosis of the disease and whose purpose is to prevent the spreading to animals in close contact, or who have a considerable risk of contracting, or having already contracted the disease at sub clinical level;
- 3) preventive treatments, defined as "Prophylaxis" means the treatment of one or more animals, before clinical signs of infectious disease in order to prevent the onset of the disease itself.

Treatments can have only these three objectives and can not in any case be used to increase the growth performance of the animals.

As for the choice of active ingredients, INALCA promotes the adoption of agricultural practices designed to reduce the use of antibiotics, with particular reference to the categories of critical importance in human medicine of the WHO (World Health Organization).

As for the criteria of use, INALCA requires that the antibiotics and the drugs chosen be registered specifically for the bovine species, be purchased only as a result of veterinary prescription and used in the quantities and times explicitly indicated in the posology; different methods of use may be indicated only by the veterinary of the company.

INALCA believes that the path of improvement in this sector can not be based exclusively on the imposition of technical and field checks, but should be achieved mainly through the adoption of practices of technological transfer aimed at introducing practical solutions for the reduction of animal drugs and the enhancement of "case histories" and testimonials of model farms that have had success in this field.

At national level INALCA intends adopting the tools of analysis and evaluation on the correct use of antibiotics instituted by the Zoo prophylactic Institute of Lombardy and Emilia - Office of Brescia – that allow an effective use in daily breeding practice and facilitate the traceability management of the drug used in qualitative and quantitative terms. INALCA foresees the setting up of pilot projects during 2016.



WHO: bit.ly/I Ow9GJU

PRODUCTS AND CONSUMERS
SUSTAINABILITY BALANCE SHEET

# 9. PRODUCTS AND CONSUMERS

#### 9.1 QUALITY AND FOOD SAFETY

#### 9.1.1 PRINCIPLES AND METHODS

Food safety is the fundamental pre-requisite on which every stage of INALCA's production and distribution process is based. INALCA's long permanence in markets particularly strict in this regard, such as the European Union, Russia, USA, Canada and Japan, and the adoption of the main voluntary standards of food safety, have allowed INALCA to develop over time the most modern and advanced techniques of hygiene and risk prevention in food.

Food safety is the fundamental prerequisite on which every stage of INALCA's production and distribution processes are based

All these measures can be broadly defined as "Self-control", which is implemented through actions of a general and of a special type, enacted through general and particular actions, both systematically applied for the complete and constant control of production activities. "Measures of general nature" are represented by common rules that apply to all the work areas and are related to operator hygiene, premises, equipment, processes and products, as well as checking the applications of these rules. The purpose of these measures is to ensure the maintenance and control of the appropriate hygienic conditions of the operating personnel, processes, products, environments and equipment. The "Measures of a special kind" are defined for each type of production process and aim to identify, evaluate and control the specific dangers of a biological, chemical and physical nature, deemed as significant for the safety of food products. The dangers are evaluated according to standards set by the European legislation, other countries to which the products are destined, or by the WHO/FAO, generally known "Codex Alimentarius". Recently, INALCA's self-control system has been developed acknowledging specifically also the complexity of US regulations, which represent a particularly rigorous system. This effort is needed to address the export, not only to this important country, but also to the other states with a strong demand for meat and whose methods of food safety management are based on this standard of health; they are made up, as well as by the USA, by Canada, the Pan-American continent in general, and Japan, markets of important growth for INALCA.

The overall system is thus based on the identification, within each work process, of the critical control points and provides the necessary actions to identify, eliminate or reduce to an acceptable level the significant threats to food security.

#### 9.1.2 IDENTIFICATION AND TRACKING SYSTEM

As mentioned in § 8.1, the control and accuracy of the information managed in the company system of identification and traceability of products constitutes a key element to support the effectiveness of any action implemented for quality, food safety and consumer communication. As with all the elements of food security, also in the labelling field and consumer communications, INALCA undergoes external audits in order to verify the truthfulness, transparency and accessibility of all the information relating to products placed on the market.





PRODUCTS AND CONSUMERS

SUSTAINABILITY BALANCE SHEET

#### 9.1.3 ADOPTION OF VOLUNTARY TECHNICAL STANDARDS

The system used by INALCA for quality and food safety is in compliance with the main international voluntary standards, a real common language adopted on an international scale, which based on independent audits, confirms the effectiveness of INALCA's actions in this field.

TABLE II STANDARDS ADOPTED BY INALCA IN QUALITY, SAFETY AND SUSTAINABLE DEVELOPMENT

As mentioned in the previous paragraph, the use of certified systems verified by third parties will also be extended to support product claims and, more in general, the suitability of the information provided to the consumer.

TANDARD SPECIFICATIONS								ITALY					RU	JSSIA
					INA	ALCA		FIORANI & C	REALBEEF	ITA	LIA ALIMEN	TARI	MARR RU	INALO
hematic area	Title	Technical standard		Ospedaletto Lodigiano (LO)	Castelvetro di Modena (MO)	Rieti	Capo d'Orlando (ME)	Piacenza	Flumeri (AV)	Postalesio (SO)	Gazoldo degli Ippoliti (MN)	Busseto (PR)	Odintsovo	Orenburg
	International Food Standard	IFS	Index rational food standard	•	•	•	•	•	•	•	•	•	•	
	General requirements for testing laboratories	ISO / IEC 17025	ACCREDIA 🐧		•									
	Management systems for food security	ISO 22000												
SAFETY AND PRODUCT LIABILITY	Food safety management systems developed by market leader	Private Standards	SGS	•	•						•	•	•	
	Quality Management Systems	UNI EN ISO 900 I	(M) 180	•	•	•				•	•	•		
	Voluntary labelling of products and consumer communication	EC Regulation 1760/2000	SGS	•	•		•	•	•					
	Product Claims	Voluntary Certifications	SGS	•	•	•								
ENIVIDONIMENTAL DECDONICIDII ITV	Environmental Management Systems	ISO 14001	(C)	•	•	•							•	
ENVIRONMENTAL RESPONSIBILITY	Environmental Product Declaration	EPD®	EPD°	•	•									
	Worker health and safety	OHSAS 18001		•	•	•	•	0		0	0	0		
social responsibility	Organisational model for the prevention of improper conduct	Decree 231/2001 on administrative liability of companies	€ SGS	•	•	•	•			•	•	•		
	Codes of conduct drawn up by leading companies in the market	External voluntary codes of ethical conduct		•	•	•	•	•		•	•	•	•	
ECONOMIC, SOCIAL AND ENVIRONMENTAL RESPONSIBILITY	Sustainability	G4 Guidelines Sustainability Reporting Guidelines Sector Disclosures "Food Processing" GRI	Global Reporting Initiative*	•	•	•	•	•	•	•	•	•	•	

O Application in progress

PRODUCTS AND CONSUMERS

SUSTAINABILITY BALANCE SHEET

#### 9.2 RESPONSIBLE COMMUNICATION

The processes of defining the labelling of our products, promotional communication and advertising to consumers are verified according to specific procedures involving multiple corporate entities:

- I) identification of technical sheets containing the main product information, such as nutritional aspects, characteristics of the raw materials, instructions for storage and use, compliance to special alimentation, as for example those persons with celiac disease;
- 2) defining the contents of the label, packaging graphics, verification of any commercial claim, shown on the product or its advertising and promotional communication.

The approval of all communication materials is defined in stages, involving sequentially the corporate functions of Marketing, Quality and Legal Affairs. The product subject to communication receives a complete corporate identity card, containing all the information on nutritional aspects, composition, use and, in general, every aspect that is communicated to the consumer.

Anticipating a path already started by the main food laws, INALCA adopts systematically nutrition labelling of products and voluntary certification in support of product claims, with particular reference to communication of the origin and source of the meat used, environmental aspects, animal wellbeing.



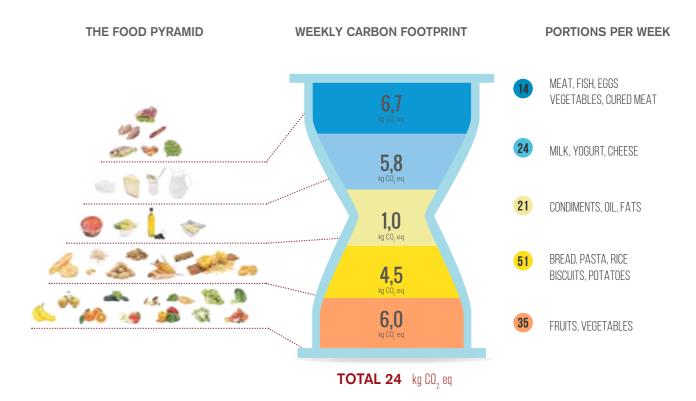
# 9.3 PROMOTION OF A BALANCED CONSUMPTION "THE ENVIRONMENTAL HOURGLASS"

INALCA believes that a responsible product communication can not be exempted from the context of promoting a healthy and balanced consumption, in line with the nutritional indications provided by major research institutions and in compliance with the principles of the Mediterranean diet.

INALCA has shared with its Professional Association, the promotion of the first report on meat sustainability in Italy. This report has evidenced that a balanced consumption of meat also constitutes a major contribution to the protection of human health and does not cause significant environmental impacts. The report also showed that the real consumption per capita of meat in Italy is almost aligned with the portions indicated by INRAN (today CREA), according to the latest consumer data.

Deriving from all the suppositions mentioned above the Environmental Hourglass was born, showing graphically how consuming meat in a balanced fashion is sustainable for health and the environment.

On the "Sustainable Meat" website you can view the full report.





www.carnisostenibili.it



# 10. OUR PEOPLE

The core value that identifies the INALCA community is made up primarily from the constant search for excellence in food production and distribution for its clients and consumers, which is the heart of its business activities. The concept of excellence should not be intended only as an excellent product or service, but be extended to the social aspects: Integrity and correctness in business dealings, Responsibility to the market, Respect and Fairness in colleague and collaborator relationships. The Supervisory Board, established under the corporate organisational model, is the main subject that supports, promotes and monitors concrete compliance with these principles of daily conduct of employees and collaborators. This same body is also responsible for the evaluation of any complaints from employees about working conditions and forms of discrimination, and operates on the basis of specific information flows.

#### 10.1 STAFF BREAKDOWN

During 2015, the Group has significantly increased its consistency in terms of staff employed in Italy and has maintained broadly unchanged its presence abroad.

The following charts show the indicators adopted:

- breakdown of staff by professional category;
- breakdown by genre;
- · new employees and their breakdown by age.

#### **BREAKDOWN OF INALCA'S STAFF IN ITALY**

INALCA's staff in Italy consists of 969 units



Breakdown of staff



Female presence in the workforce



265 Women **704** Men



New Employees

2015

Aged less than 30 years old

**16** new employees aged <30 years

**17** new employees aged 30-50 years

4 new hires aged >50 years The following table illustrates the comparison with the previous year.

#### **INALCA STAFF DISTRIBUTION (YEARS 2014-2015)**

YEAR 2014		YEAR 2015	
EXECUTIVES	24	EXECUTIVES	24
EMPLOYEES	329	EMPLOYEES	338
WORKERS	638	WORKERS	607
WOMEN	276	WOMEN	265
MEN	715	MEN	704
% WOMEN	28%	% WOMEN	27%

NEW EMPLOYEES		NEW EMPLOYEES	
<30 YEARS	18	<30 YEARS	16
30/50 YEARS	8	30/50 YEARS	17
>50 YEARS	0	>50 YEARS	4
TOTAL	26	TOTAL	37
% YOUNG	69%	% YOUNG	43%

#### BREAKDOWN OF THE INALCA GROUP STAFF IN ITALY (INALCA + ITALIAN SUBSIDIARIES REFERRED TO IN TABLE 1)

INALCA Group personnel in Italy is made up of 2,909 units

**33** Executives **545** Employees **2,331** Workers

Breakdown of staff

by professional category

Female presence in the workforce



**692** Women 2,210 Men

**New Employees** 2015



**65** new employees aged <30 years

210 new employees aged 30-50 years

**84** new hires aged >50 years

The following table illustrates the comparison with the previous year.

#### **DISTRIBUTION OF INALCA GROUP IN ITALY (YEARS 2014-2015)**

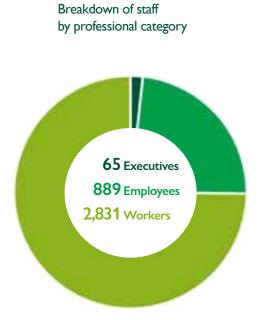
YEAR 2014		YEAR 2015	
EXECUTIVES	40	EXECUTIVES	33
EMPLOYEES	480	EMPLOYEES	545
WORKERS	989	WORKERS	2,331
WOMEN	424	WOMEN	692
MEN	1,085	MEN	2,210
% WOMEN	28%	% WOMEN	24%

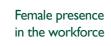
NEW EMPLOYEES		NEW EMPLOYEES	
<30 YEARS	31	<30 YEARS	65
30/50 YEARS	17	30/50 YEARS	210
>50 YEARS	2	>50 YEARS	84
TOTAL	50	TOTAL	359
% YOUNG	62%	% YOUNG	18%

To make the figure for new employees in 2015 comparable with that of the previous year, INALCA and subsidiaries relevant to these financial statements have been included, with the exception of the company Gescar, which undertook a significant extraordinary operation described later in § 10.2.

# BREAKDOWN OF THE INALCA GROUP STAFF IN ITALY, AFRICA AND RUSSIA (INALCA + ALL SUBSIDIARIES IN TABLE 1)

INALCA Group personnel in Italy, Africa and Russia is made up of 3,785 units







692 Women 3,093 Men

New Employees 2015



72 new employees aged <30 years

253 new employees aged 30-50 years

138 new hires aged >50 years

The following table illustrates the comparison with the previous year.

#### BREAKDOWN OF THE INALCA GROUP STAFF IN ITALY, AFRICA AND RUSSIA (YEARS 2014-2015)

YEAR 2014		YEAR 2015	
EXECUTIVES	69	EXECUTIVES	65
EMPLOYEES	779	EMPLOYEES	889
WORKERS	1,378	WORKERS	2,831
WOMEN	694	WOMEN	692
MEN	1,532	MEN	3,093
% WOMEN	31%	% WOMEN	26%

NEW EMPLOYEES		NEW EMPLOYEES	
<30 YEARS	41	<30 YEARS	72
30/50 YEARS	27	30/50 YEARS	253
>50 YEARS	4	>50 YEARS	138
TOTAL	72	TOTAL	463
% YOUNG	57%	% YOUNG	15%

The comparison with the previous year highlights a significant increase in recruitment in Italy made by the Group, both by INALCA, and especially by certain subsidiaries, including Guardamiglio S.r.l which has made the greatest contribution. To this we must add the important task of internalisation of the group of employees in the subsidiary GES.CAR Srl, described next in §10.2.

#### 10.2 EMPLOYEES COVERED BY BARGAINING AGREEMENTS

Where present, the INALCA Group applies national trade employment contracts for each sector of the individual company. According to data collected in this first Balance Sheet, they cover 100% of employees in Italy and more than 90% of those abroad. The collective trade contracts contain specific references also to the health and safety of workers. Collective contracts are also applied to workers who operate under outsourcing.

Certainly the internalisation of such a large number of people represents the operation of most importance from a social perspective and a concrete testimony of the Group's commitment of providing workers with a more stable and secure situation from an occupational point of view, allowing their settlement and integration in the territories where the company operates.

#### 10.3 PERSONNEL TRAINING

INALCA carries out systematic training at all levels of the company. The training is carried out by experienced teams operating in different business areas. The topics which the training activities focus on concern mainly:

- entering new employees, combining training and education;
- health and safety;
- work hygiene and principles of quality;
- ethical principles and codes of conduct adopted under the corporate organisational model.





OUR PEOPLE SUSTAINABILITY BALANCE SHEET

### 10.4 HEALTH AND SAFETY

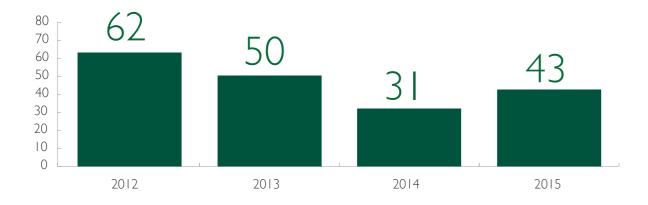
In health and safety matters INALCA's efforts have focused on extending the OHSAS 18001 certification standards on the four Italian INALCA plants. This achievement was completed in Autumn 2015 with the certification of the Capo d'Orlando (ME) plant, crowning an activity began in 2013. Thanks to the more improved and extensive data collection system that the standard OHSAS 18001 allows, this budget will provide some new tabular parameters related to the data of accidents and occupational illnesses and the frequency index for the years 2012 to 2015 concerning the INALCA facilities of Castelvetro, Ospedaletto Lodigiano, Rieti and Capo d'Orlando (LO). In this edition, the Italian subsidiary GES.CAR. S.r.l. is also inserted in the perimeter in order to provide an indication of the performance of the main evaluation parameters according to the uniformly handled Italian data. GES.CAR. S.r.l., with the significant employments made by this company by the end of 2015, shows the Group's attention to these issues will become increasingly more important.

The trend of the 2015 indicators resulted in a slight deterioration compared to 2014. However, 2014 represented an exceptional year, where the indicators were favourably influenced by their downgrade by the competent bodies (INAIL- INPS) from injuries to simple illnesses.

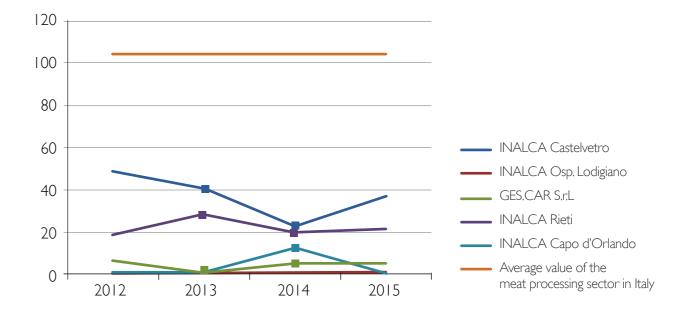
The trend remains positive if evaluated on an historical series of more extended data including the period 2012-2015.

For all indicators, even for those more specific on health and safety not reported in these financial statements, their overall analysis and statistical evaluation have been undertaken by polynomial curve that demonstrates the maintaining of a ameliorative trend, confirmed also by the relevant estimates for 2016.

#### TABLE 12 - ACCIDENTS AT INALCA'S CASTELVETRO DI MODENA AND GES.CAR S.R.L. PLANTS



# TABELLA 13 – ACCIDENT TRENDS AND PROFESSIONALS DESEASES AT INALCA'S CASTELVETRO DI MODENA AND GES.CAR PLANTS.



The frequency index analysis (ratio of the number lost to accidents and the number of hours worked, multiplied by I million) evidences a substantial consistency between the various facilities surveyed, for both GES.CAR. and INALCA, without relevant fluctuations between the various plants of the Group. The finding is important because it highlights a uniform situation throughout the whole Group, reflecting the ongoing effort to harmonise ever more efficient procedures implemented in the field of health and safety.

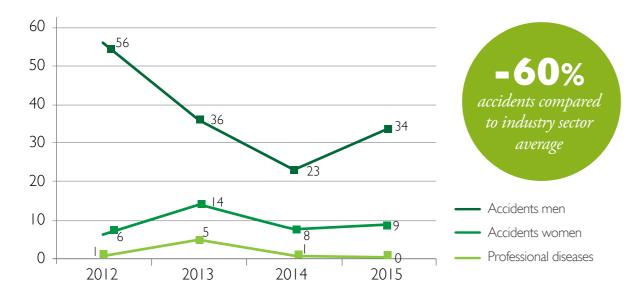
All indicators remain well below the average of the meat processing sector (orange line) by over 60% compared to the worst indicator.

It is important to note the ameliorative trend towards occupational illnesses recognised by the competent authority (INAIL). It is a matter of particular importance because it concerns an issue of particular sensitivity and relevance to the meat industry. The prevention of musculoskeletal disorders are in fact seen as a priority in the company's efforts in the field of health and safety.

The following table shows injury statistics (divided by men and women) and the development of occupational illnesses that highlight the achievement of the value 0 in the year 2015, a figure of absolute excellence in this sector.

OUR PEOPLE SUSTAINABILITY BALANCE SHEET

TABLE 14 - PERFORMANCE OF ACCIDENTS AND OCCUPATIONAL ILLNESSES FOR INALCA AND GES.CAR. PLANTS IN ITALY



In this context, the effort to contain and where possible improve the performance indicators in the field of health and safety of workers, INALCA has ongoing the further extension of the OHSAS 18001 standards to the other Group facilities.

Number of accidents / Number of hours worked x 1.000.000 $^{st}$	2012	2013	2014	2015
Inalca Castelvetro	49.3	41	22.7	36.5
Inalca Ospedaletto Lodigiano	0	1	0	0
Ges. Car	6	1	5	5
Inalca Rieti	18.4	28.2	20.0	21.3
Inalca Capo d'Orlando	0	0	11.7	0
Average sector value	104	104	104	104

(\*) without ongoing accidents and occupational pathologies



#### PREVENTION OF SKELETAL MUSCLE PATHOLOGIES PROJECT

INALCA has begun a project with the University of Bologna to analyse within the workforce of the plant in Castelvetro di Modena the statistical distribution of musculoskeletal disorders. As a result of detailed clinical analysis of the employees, extensive data is collected relative to these pathologies. The elaboration of this data permits an overall assessment of the employees' situation, potential areas for improvement and possible organisational solutions to reduce workers' exposure to this types of risk. On the basis of the first results of the application of the project, INALCA initiated the preliminary feasibility study for the effective implementation of possible improvements in the work organisation of the company.



#### ANT - MELANOMA PROJECT

INALCA in partnership with ANT, has endorsed the "Melanoma" project dedicated to primary prevention and early diagnosis of this disease. The project foresees free dermatological examinations for INALCA's employees. The project's goal is to provide employees with appropriate knowledge and awareness about skin cancer prevention and early intervention.

INALCA AND LOCAL COMMUNITIES

# II. INALCA AND LOCAL COMMUNITIES

For INALCA, the economic action in a given territory is identified in the context of social integration. INALCA's business model provides for the progressive realisation of an integrated supply chain that allows a profound assimilation of the local culture and values. In this area INALCA engages its social commitments orientating itself to the peculiarities of the territory in which it operates.

### II.I ITALY

In Italy, like in all the countries with developed economies, the priority for action consists in the promotion of a healthy lifestyle to combat pathologies linked to a sedentary lifestyle and to high-calorie diet, true national emergencies. In this context INALCA acts directly and through "Sustainable Meat" (www.carnisostenibili.it), whose activities are described in Paragraph 9.3.

2015, in conjunction with EXPO, saw a broad activity of communication on these subjects, accompanied by a spreading of the culture of sustainability, in particular the relevant principles and practices developed in national and international platforms that deal with these issues.

INALCA's Italian production plants are particularly large and complex from a technological point of view, although the beef sector is still characterised by a high incidence of manual labour. It is therefore essential to effectively address the issues of health and safety at work. In this area, special attention is paid to manual labour in order to prevent musculoskeletal disorders. To fill this gap, INALCA supports research in this area with the Department of Occupational Medicine of the University of Bologna. The main purpose of this study is to monitor, through specific clinical investigations, the actual state of health of employees relative to these pathologies, considering possible actions for improvement.



Another important front in which the company is engaged, through its industry association, is the fight against crime and illegality through its participation in the Observatory on Crime in Agriculture and the Agrifood System.





As part of its supply chain INALCA supports projects of integration of young people into the world of work, as for example the project "Alliance for Youth" sponsored by Nestlé (bit.ly/IcMk9mZ).



For over 25 years, INALCA has been supporting UNICEF's activities thanks to a close collaboration with its Modena headquarters. Over the years there have been many supported initiatives aimed at alleviating the suffering of children in developing countries, in particular through important projects in Congo and, recently, for refugee children from Syria.



INALCA collaborates continuously with the Food Bank, with food donations that the Foundation recuperates to fight food waste and for the redistribution and donation to charitable organisations.



INALCA collaborates with the Association of *City Angels* through the donation of canned meat that volunteers are committed to distribute to the homeless and all those people who live in difficult conditions and who need food.

Abroad, INALCA's social commitment is mainly directed to child support programmes adding to the promotion of the Italian food culture. INALCA collaborated towards the creation of the new headquarters in Vignola of the National Association of Public Assistance (ANPAS), a centre for various volunteer activities developed throughout Italy. INALCA has contributed to the construction of the new headquarters in Vignola of the Italian Blood Volunteers Association (AVIS), an association heavily involved in the organisation of all those who want to donate blood.



### I I.2 RUSSIAN FEDERATION

In Russia, social activities are primarily aimed at supporting children, in particular with the Ronald McDonald House Charities organisation.



INALCA, through its subsidiary MARR Russia, received the National Award "Hospitality", a non-profit prize awarded by the federation of restaurant snd hoteliers (CDF) and by the PIR project, as "Best caterer" for the contribution to the development of the food industry and hospitality in Russia.



INALCA sponsored various editions of the literary contest "Gorky Prize". Among the most significant were the second edition held at the Pushkin Museum in Moscow in 2010, and the fifth edition held at the Villa Fersen in Capri in 2013 and in 2015.



On the occasion of INALCA's 50<sup>th</sup> Anniversary, the Russian Deputy Minister of Agriculture, Ilya Shestakov, awarded President Cav. Luigi Cremonini with an important decoration of the Russian Government by handing over a "SILVER MEDAL" with merit "for the significant contribution that INALCA gave to agricultural development in the zootechnical field of the Russian Federation" (Pictured: Rome, Deputy Minister of Agriculture Ilya Shestakov and Luigi Cremonini).

In 2015, the activity of Corporate Social Responsibility of the Group in Russia also continued on similar lines, in particular with the support of sporting events and charitable initiatives carried out with the Italian Embassy.



Nestlé "Alliance for Youth": bit.ly/IcMk9mZ

## 11.3 AFRICA

The support of children, improving facilities for the development of trade and the promotion of the Italian image and culture are the subjects of INALCA's commitments in this area.

INALCA's social commitment in the African Continent is particularly developed in the Republic of Angola, the first state in which the company established itself, and whose presence is particularly distributed throughout the territory. Social initiatives geared to child support are oriented to religious and secular organisations: INALCA supports, in fact, charities with various religious organisations, including mainly the Apostolic Nunciature and the Order of the Salesians of Don Bosco. On the secular front, INALCA's commitment is aimed primarily at the Lwini Foundation, Grupo de Amizade Angola and Angolan National Institute for Children of the Ministry of Rehabilitation and Social Welfare.







INALCA's support is also addressed to the Italian Embassy of Angola, with projects and initiatives for the development and promotion of Italian culture and image, and the Ministry of Commerce for the development of censuses and statistic surveys of the territory to improve the movement of goods in the country.

During 2015 the group has supported secular and religious institutions engaged in supporting children, particularly the Franciscan Communities in Luanda, the Italian Embassy in Angola and the Lwini Foundation.





www.fundacaolwini.org www.cgfmanet.org



# 12. ENVIRONMENT AND RESOURCES

#### 12,1 INTRODUCTION

For INALCA, sustainable development is an entirety of knowledge, industrial activities and processes that have the essential purpose of constantly monitoring consumption and environmental impacts resulting from its production processes and the definition of the actions aimed at reducing them in a documented and measurable manner. The sustainability issues are handled by a working group that operates under the corporate function for Quality, Safety Health and Sustainable Development.

The direct environmental aspects of primary importance that characterise INALCA's activities are developed along the supply chain and focus in particular on agricultural production levels and industrial processing, they regard mainly:



A clear commitment to control these aspects are expressed in the company's policy and more specifically in the document entitled "INALCA Code of Conduct for sustainable development of the enterprise". Coherent with the indications of the premise, in this chapter the companies of the Group without production facilities, which act solely commercially or financially, that have little relevance in terms of consumption and environmental impacts, are excluded. As highlighted in Table 11, for a decade INALCA has adopted environmental management systems in its main production plants: today the plants of Castelvetro di Modena, Ospedaletto Lodigiano, Rieti and Marr Russia's plant in Odintsovo (Moscow) are certified according to ISO 14001 standards.

Indirect environmental aspects of particular importance are undoubtedly linked to the improvement of impacts and consumption in bovine breeding, the recovery of packaging materials and the activities of logistics.

Taking into account the main environmental aspects mentioned above, the guidelines on which the company moves for sustainable development are identified in the following diagram.

#### COMMITMENTS FOR THE ENVIRONMENT



Spreading of good practices sustainable in agriculture



Reduction in weight, thickness, use of recycled and recyclable materials



Analysis of the life cycle of products (LCA - Life Cycle Assessment) and EPD



Purification and recovery of waste water



Improving efficiency and self-production of energy, reducing emissions



Reduction at source of waste production and maximise re-use of waste and by-products

#### 12.2 AGRICULTURE AND BREEDING

The results of recent studies on food product life cycles (including LCA studies carried out by INALCA), confirm that on average less than 20% of environmental impacts expressed as *carbon foot print and water footprint* derives from the "process" phase, or from the actual production of the product, compared with more than 70% of impact caused by the production stages of agricultural raw materials.



#### BREAKDOWN OF ENVIRONMENTAL IMPACTS IN THE HAMBURGER CHAIN



BREEDING	PACKAGING AND PRODUCTION	CONSUMPTION
76%	17%	7%

<sup>\*</sup> The enteric fermentation contributes to 28%, in terms of Global Warming Potential, in the breeding phase

Based on this data, for INALCA it is an indispensable condition the involvement of its breeders in pursuing these objectives. To this end, INALCA actively participates and promotes the use of voluntary standards and good agricultural practices in order to increase the level of sustainability of the production chain as a whole, while increasing efficiency and competitiveness.

In concrete terms, for the analysis of sustainability in farms, INALCA uses the tools developed by the international platform SAI PLATFORM, to which it is actively participating in the editing. These tools include the assessment of water resources and greenhouse gas emissions and allow the identification of areas of strengths and weaknesses and the identification of the most effective paths for improvement.





Since 2010 INALCA has developed projects aimed at:

- reducing the weight of packaging both in absolute terms and per unit/kg of packed product;
- introducing recycled raw materials in the composition of packaging used;
- permitting the final consumer to recycle the packaging of the purchased product.

During 2015, INALCA continued its policy of reducing packaging, in order to obtain a single package suitable for food contact, compared to the traditional primary-secondary pairing packaging.

Use of

90%

of recycled paper
for making the
packaging

A second line of development is made by the progressive introduction of recycled raw materials in the composition of the packaging used. During 2015, the confirmed use of recycled raw materials in the paper and cardboard packaging in the Italian plants of Castelvetro di Modena, Ospedaletto Lodigiano and Rieti, was approximately 90%.

The third element of innovation is the use of packaging which can be recycled by the final consumer at the end of its use. For frozen products paper cartons and plastic films PE/PP are used, which are entirely recyclable through recycling of paper and plastic.

For the production of canned meat, INALCA uses aluminium materials as primary packaging and paper as secondary packaging for the cases, both completely recovered from the consumer through recycling. For portioned and fresh processed products the tray is in PET or PS and PT/PE film; also in this case all materials are recyclable through the collection of plastic.

In the next paragraph 12.10 further developments in this area are mentioned.

### 12.4 PRODUCTS

In order to have a significant impact on the environmental sustainability of a product it is necessary to know in detail its entire life cycle. For this reason, INALCA uses LCA techniques (Life Cycle Assessment) and EPD (Environmental Product Declaration). The LCA techniques enable companies to gain more knowledge on the impacts and consumption of products placed on the market, whereas the latter aims at permitting correct and transparent communication to consumers for greater environmental awareness of their purchasing decisions.





The EPD system is undoubtedly among the most qualified technical references, objective and verified by third parties, providing clear and truthful information on actual impacts and food consumption.

INALCA has long ago launched projects of Life Cycle Assessment (LCA) on its most representative products. Thanks to this study, INALCA in 2015 recently published its first EPD (Environmental Product Declaration) for two important commercial references: hamburgers frozen in packs of 400 g (containing 4 burgers) and in packs of 1000 g (containing 10 burgers).

In Italy, the knowledge on the environmental sustainability of meat is communicated to the consumers and stakeholders through "Sustainable Meat" (www.carnisostenibili.it). This entity conducts an objective and scientifically founded communication on sustainability issues in the meat market, making use of expert advice and most recent and qualified scientific production of the sector.





www.environdec.com/en/Detail/epd711

### 12.5 WATER

INALCA, aware of the value of water resources, has for a long time pursued targets for improvement, both in terms of reducing consumption, and in increasing recovery and reuse.



Over 90%
of water supplies
are managed directly
by INALCA

For its production sites INALCA does not use water from surface sources, but only ground water, which offers greater guarantees in terms of quality. Over 90% of the water supply is also run directly by INALCA, both the extraction from the groundwater phase, and the phase of distribution, use, and purification. This integrated cycle management ensures a "no waste" management of water resources because the distribution network is particularly guarded and controlled. Furthermore the waste water presents a chemical and physical composition that makes it easily purified, thanks to the balanced relationship between the so-called Chemical oxygen demand (COD) and the Biological need of oxygen (BOD). Given the "food" nature of production processes, particularly hazardous substances to the environment, such as heavy metals, are not found in waste water.

INALCA's main plants are equipped with modern water treatment facilities which ensure a high purification performance. Moreover, for the plants of Castelvetro di Modena and Ospedaletto Lodigiano, INALCA, has long since fixed more restrictive discharge limits than those required by environmental industry authorisations. In the case of the Italian plant of Ospedaletto Lodigiano, the level of reduction reached 50% of the authorised COD parameter limit for drains. Where industry regulations permit it, INALCA recovers the water by processes of purification. In 2015, this indicator has improved by 7%, with the 2014 value being 82,000 cubic meters per year.

88,000 cubic meters of treated water recycled

# 12.6 ENERGY AND EMISSIONS

The issue of energy and energy efficiency is closely related to climate change and INALCA intends to participate in this challenge in the broader context of the important international climate agreements. Aware of how these events will affect the food chain and the primary sector in particular, INALCA has been concentrating its efforts on energy efficiency since the mid-90s, the period in which the first co-generator was installed inside the Castelvetro di Modena plant.



6 million
euro
investment for the
anaerobic digestion
system

5,481

MWhe
of self-produced energy
from biogas

Climate change not only has direct environmental effects, but mainly indirect effects on agricultural production, in fact, it affects aspects of production efficiency and above all the health of animals. Evermore often the scientific world identifies direct correlations between health and environment according to an approach called today "One Health". For INALCA, cogeneration systems are a tool for competitiveness and at the same time a commitment to the theme of efficient power generation. To date, INALCA has introduced in four of its main Italian plants - Castelvetro di Modena (MO), Ospedaletto Lodigiano (LO), Rieti and Busseto (PR) — co-generation machines for a total of 6 machines fuelled by natural gas.

In 2010, thanks to an investment of 6 million Euro, INALCA launched an anaerobic digestion system at the Ospedaletto Lodigiano plant, with concurrent installation of an engine powered by biogas cogeneration. This engine is flanked to two engines fuelled by natural gas, constituting an interesting example of functional integration between cogeneration and bio-cogeneration in the food industry.

The anaerobic digestion system is used to start the recovery of biomass energy (waste and by-products of slaughter) otherwise not exploitable.

In 2015, the use of biogas produced by the aforementioned plant permitted the production of 5,481 MWhe, equal to 17.1% of the Ospedaletto Lodigiano plant's electricity needs. The oscillation of the data, slightly lower than the previous year, was largely due to the different slaughtering mix of the group's plants, which generated less waste intended for energy recovery through biogas.

In 2015, INALCA installed in the Castelvetro di Modena plant a new co-generation unit to replace the first engine installed in the '90s. This engine is characterised by a higher overall performance than the previous one. INALCA is expecting to receive for this engine CAR (High-efficiency cogeneration) recognition by the competent Authority (GSE). This engine is flanked by a previous engine started in 2014, also replacing another installed in the 90's, and that has already obtained CAR recognition on behalf of the competent Authority (GSE).

Thanks therefore to the significant investments made in the field of cogeneration plants in Castelvetro di Modena, Ospedaletto Lodigiano, Rieti and Busseto, INALCA self-produces about 70% of the total of its electricity needs.

70%
of energy needs
self-produced
from biomass and
cogeneration

-7,700
tonnes
of carbon dioxide
per year

For approximately 10 years INALCA, directly or through its subsidiary SARA (in the quality of ESCO - Energy Saving Company Group), promotes and implements energy efficiency projects at its major production facilities. Since the beginning of this activity, the INALCA Group has received approximately

31,000 Energy Efficiency Certificates (EEC), the energy saving equivalent of 22,000 TOE (tonnes of oil equivalent), corresponding to about 790,000 GJ. Thanks to these measures in the last three years the contribution of INALCA to climate change is estimated at around 7,700 tonnes per year of carbon dioxide not released into the atmosphere. The figure is therefore a substantial improvement compared to the previous three-year period quoted in the 2014 sustainability Report, which amounted to 5,700 tonnes per year of carbon dioxide not released into the atmosphere.

In 2015, moreover, INALCA initiated the energy audit plan of the principle plants of the Group, conducted according to UNI CEI EN 16247, i.e. the INALCA Italian production sites of Castelvetro di Modena (MO), Ospedaletto Lodigiano (LO) and Rieti.

## 12.7 WASTE

Where possible INALCA promotes the reduction at the source of waste production and their maximum recovery and reuse. INALCA, for many years, thanks to a careful and scrupulous recycling at their production plants recuperates 99% of its waste. Regarding the recovery of waste, of particular importance in recent years, have surely been the following two activities:



• In 2010, the activation of the aforementioned anaerobic digestion system at the plant in Ospedaletto Lodigiano took place. Thanks to this system 47,000 tonnes a year of sewage sludge from the main Italian plants are sent for recovery through anaerobic digestion and biogas production. Into this system the manure and barn waste from beef slaughter plants of Castelvetro di Modena and Ospedaletto Lodigiano are also introduced.

Importantly, unlike other similar plants that rely on vegetable matrices that are potentially food, such as corn, INALCA's plant uses only non-food matrices, without subtracting resources away from human and animal consumption.

- Through its subsidiary SARA, INALCA manages a composting plant capable, among other functions, of carrying out the recycling of some types of waste and obtaining products for agriculture. Among the waste processed into compost are digestive material derived from the anaerobic digestion plant. The combination of the treatment of biogas and composting allows INALCA the complete and integrated management of their waste from the production of the waste until its complete reuse.
- During 2015, SARA has submitted to the Authority a project of technological upgrade and expansion of this facility in order to improve environmental management and efficiency. The adaptation of the system will allow the recovery of similar matrices from the Group's agricultural production and the surrounding urban area, in an integrated approach model on environmental issues.
- Also in 2015, the Group through its subsidiary Az. Agr. Corticella, finished the construction of the second biogas production plant of 0.3 MW power and foresees it starting to operate in the first half of 2016. The installation of this system, as well as contributing to carbon reductions, opens new possibilities in the production processes of bio-fertilisers for agricultural use.

INALCA has also signed with the municipality of Castelvetro di Modena (MO) and the company of territorial waste management an important agreement to develop a better separation and differentiation of the company's waste. The agreement covers the management of waste that can be assimilated to urban waste from offices, canteens and other non-production premises that are collected and differentiated in special containers to be sent for recycling.

#### The waste targets for this project are:



- Paper and cardboard
- Batteries
- Plastic

- Toners for photocopiers and printers
- Urban wet waste
- Mobile phones and accessories

### 12.8 RECOVERY OF WASTE AND BY-PRODUCTS

The meat sector is the most virtuous in the field of waste compared to other food chains (e.g. fruit and vegetables). The FAO (Food and Agriculture Organization) estimates that about 1.3 billion tons of food potentially available for consumption is discarded and thrown away during the various stages of the food chain, from the cultivation of agricultural products to leftover food already cooked. The amount wasted is very linked to territorial contexts, cultural aspects and also on the availability of efficient technologies throughout the supply chain.

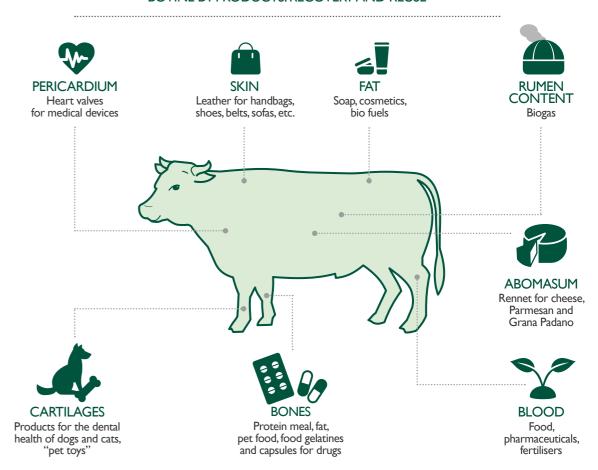
In describing the dynamics related to food waste, it is important to make a basic distinction between two fundamental concepts, "food losses (scraps)" and "food waste (waste)":

- scraps consist of the mass of edible food that is "lost" in the production chain, i.e. during agricultural production, handling and storage, processing and food packaging;
- food waste instead represents the amount of food that is not eaten after being placed on the market, i.e. in distribution and domestic consumption.

In affluent societies where the "food waste" has reached unsustainable levels, beef is among the most virtuous, both in terms of production and consumption: the reasons for this particular sensitivity must be ascribed to the economic, cultural, social as well as nutritional value attributed to meat from consumers and the possibility of been recovered in countless ways, from the field until the kitchen at home.

The production and consumption of meat in fact generates an amount of waste more than halved compared to fruits and vegetables and almost half the waste of the cereal chain. (Source: www.carnisostenibili.it)

#### **BOVINE BY-PRODUCTS: RECOVERY AND REUSE**



The amount of waste generated in the meat production chain is thus lower than other food categories considered (cereals, roots and tubers, fruits and vegetables, fish, milk) and is second only to oil seeds and legumes.

INALCA focuses its efforts in the area of waste reduction (food losses): in fact, the company has developed a number of projects for the reduction of food waste and its valorisation. Through innovative technologies it is developing prototype systems for the transformation of bones and skin into products for pharmaceutical, food and animal feed industries.

To this end, INALCA adheres to national technology cluster "CLAN" (National Agrifood Cluster) and the project SO.FI.A (Sustainability of Italian Agrifood chain) that have the specific purpose of research in this area.

INALCA at a national level participates to the consultation round-tables related to the circular economy package adopted by the European Commission called "The missing link - the European Union Action Plan for the circular economy" (COM (2015) 614), accompanied by legislative proposals regarding waste directives, packaging and packaging waste, electrical and electronic equipment waste and landfills. This is the initial orientation document of European Union legislative guidance on the topics of circular economy and the associated Extended Producer Responsibility (ERP).

#### 12.9 BIODIVERSITY

An internal analysis done by the company points out that none of the INALCA plants is located within protected areas of high biodiversity. Through the adoption of sustainability analysis tools mentioned in § 12.2, INALCA foresees for 2016 an extended and profound analysis of Italian breeding farms to assess any priority topics in this field, specific to Italian situation and possible subjects of intervention.

# 12.10 FUTURE

In the coming years INALCA has predicted development studies and research in the following areas:

- strengthening its knowledge of the impacts and specific consumption of its production chain under development in Italy, Russia and Africa, especially in relation to the farm;
- studying the impacts and specific consumption resulting from the logistics, made in the main regions in which it operates: Europe, Russia and Africa;
- extension of the use of technical standards and advanced systems of data collection in the field of environment and energy to improve their governance capacity in this sector;
- extension of good environmental practices in its supply chain;
- feasibility studies for further plants in the biogas sector, biogas, composting and photovoltaic;
- development of pilot projects in the packaging industry to reduce the overall amount of materials used and increase the recovery rate.



# ATTACHMENTS

# 1) LIST OF GROUP COMPANIES AND BUSINESS SEGMENTS

	Company business name	Registered office	Business Sector
1. Italy and	the European Union		
1.1	INALCA INDUSTRIA ALIMENTARI CARNI S.p.A.	Via Spilamberto, 30/C 41014 - Castelvetro di Modena (MO)	Cattle breeding, slaughtering, deboning, processing meat and food distribution
1.2	ITALIA ALIMENTARI S.p.A.	Via Europa, 14 43011 - Busseto (PR)	
1.2.1	MONTANA ALIMENTARI Gmbh  Kirschstrasse 20 80999 - Munich - Germany		Cured meats and snacks
1.7.7 MONTANA FARM S.D.ZO.O.		Via Mazurska, I I/6 - 10-510 Olstzyn - Poland	production and distribution
1.2.3	SALUMI D'EMILIA S.r.I.*	Via per Modena, 53 41014 - Castelvetro di Modena (MO)	_
1.3	fiorani & c s.p.a.	Via Coppalati, 52 29010 - Piacenza (PC)	Processing and distribution of meat
1.4	REALBEEF S.r.I.	Zona Industriale ASI 83040 - Flumeri (AV)	Cattle and sheep slaugthering
1.5	GES.CAR S.r.I.	Via Spilamberto, 30/C 41014 - Castelvetro di Modena (MO)	Production services
1.6	SOCIETÀ AGRICOLA CORTICELLA S.r.I.	Via Corticella, I5 41057 - Spilamberto (MO)	Cattle breeding
1.7	SARA S.r.I.	Via Spilamberto, 30/C 41014 - Castelvetro di Modena (MO)	Energy & Environment
1.8	BELL CARNI S.r.I.	Via Eridania, 58 45039 - Stienta (RO)	Meat processing and food storage
1.9	GUARDAMIGLIO S.r.I.	Via Coppalati, 52 29010 - Piacenza (PC)	Management of fresh produc retail outlets (butchers and delicatessens)
1.10	CAPO D'ORLANDO CARNI S.r.I.	Strada San Giacomo, 19 98122 - Messina (ME)	Processing and food storage
1.11	INALCA FOOD & BEVERAGE S.r.l.	Via Modena, 53 41014 - Castelvetro di Modena (MO)	Trade and food distribution
1.11.1	INALCA FOOD & BEVERAGE CAPEVERDE LDA	Rua Amilcar Cabra, I°Andar do Préio Argos Citade de Santa Maria - Ilha do Sal Capo Verde	
1.11.2	INALCA F & B HOLDING INC	1679 South Dupont Highway, Suite 100 Dover, DE, 19901 USA	_
1.11.3	INALCA F & B NORTH AMERICA LLC	5 West 19th Street, New York, NY 10011 USA	Food distribution
1.11.4	DMS S.r.l. in liquidation	Via Spilamberto, 30/C 41014 - Castelvetro di Modena (MO)	-
1.12	Shangai domus trading co Ltd	Block GH, 31st Floor, Jiali Building, NO.2 Lane 1228 West Yan'an Road Cgangning District Shanghai 200052, China	-
1.13	TECNO-STAR DUE S.r.I.	Via Modena, 53 41014 - Castelvetro di Modena (MO)	Plant and engineering firm of the Group

<sup>\*</sup> Company incorporated through a merger with Italia Alimentari in 06/29/2015.

	Company business name	Registered office	Business Sector
l. Italy and	the European Union (continued)		
1.14	FRIMO SAM	Le Thalès Rue du Gabian, I 980000 - Montecarlo (Princ. Monaco)	- Trade of food products
1.14.1	PROMETEX	Le Thalès Rue du Gabian, I 980000 - Montecarlo (Princ. Monaco)	rrade or rood products
1.15	PARMA FRANCE S.a.s.	13,Rue Claude Chappe-Le Parc de Crécy - 69370 - St Didier Au Mont D'Or - France	_
1.16	PARMA LACOMBE S.a.s.	La Tremolière 15600 - St Santin De Maurs - France	
1.16.1	PARMA TURC S.a.s.	R.N.75 Ambroney 01500 Amberieu En Bugey - France	Cattle trade
1.16.2	PARMA AUBRAC S.a.s.  Le Bourg 48270 - Malbouzon - France		
1.16.3	PARMA SOFRELIM S.a.s.	La Valeyrie - 19330 - Saint Germain Les Vergnes - France	
1.17	CLASS CHINA & COMMERCE S.r.I.	Via Marco Burigozzo, 5 20122 - Milano	Food distribution
1.18	FARM SERVICE S.r.l.	Via Rinaldi, 105 42124 - Reggio Emilia	Transformation of animal
1.19	NUOVA CAMPARI S.p.A.	Via S.Pellegrino, 5 42018 - San Martino in Rio (RE)	by-products
1.20	QUINTO VALORE S.c.a.r.l.	Via Due Canali, 13 42124 - Reggio Emilia	Processing animal by-products - Control inspection services
1.21	ZAKLADI MIESNE SOCHOCIN Sp.Z.o.o.	Al.Jana Pawla II n.80/5 I 00175 - Sochocin, Warsaw - Poland	Slaughtering and meat processing
1.22	BF HOLDING S.p.A.	Via Manin, 23 - 20121 Milano	Agriculture and cattle breeding
1.23	CAAF EMILIA ROMAGNA S.p.A.	Via San Domenico, 4 40124 - Bologna	Fiscal services
1.24	BANCA CENTROPADANA COOPERATIVA	Piazza IV Novembre, I I 26862 - Guardamiglio (LO)	Financial services
2.Africa			
2.1	INTER INALCA (ANGOLA) COMERCIO GERAL, Lda	Rua Dom Manuel Nunes Gabriel s/n°, Bairro Palanca, Município do Xilamaba Kiaxi, Luanda - Angola	
2.2	INALCA ANGOLA Lda	Rua Dom Manuel Nunes Gabriel s/n°, Bairro Palanca, Município do Xilamaba Kiaxi, Luanda - Angola	Distribution food products
2.3	INALCA BRAZZAVILLE SARL	Avenue Cote Mondaine BP8410 Pointe Noire Republic of the Congo	- ·
2.4	INALCA KINSHASA SPRL	Avenue Poids Lourds n. 935 Ndolo-Commune Gombe Kinshasa - Democratic Republic of Congo	-
2.5	INALCA ALGERIE SARL	08,Rue Chérif Hamani 16000 Algeri - Algeria	Production and distribution of food products
2.6	DISPAL – CI SARL DISTRIBUTEUR DE PRODUITS ALIMENTAIRES EN CÔTE D'IVOIRE	Bld Carde - 3rd floor Immeuble Les Harmonies 04 BP 225 Abidjan 04 Ivory Coast	Disaribusi ( )
2.7	INALCA WEST AFRICA SARL	Hann-Maristes 2, Immeuble Massaer, Bloc D, No. 20A Dakar - Senegal	<ul> <li>Distribution food products</li> </ul>

	Company business name	Registered office	Business Sector
2.Africa	(continued)		
2.8	INDUSTRIA ALIMETAIRES CARNES DE MOCAMBIQUE	Av. De Mocambique n. 9400 km 9.5 Bairro do Zimpeto Maputo Mozambique	Distribution food products
3. Russia	and Eurasian Republics		
3.1	INALCA EURASIA GesmbH	Seilerstätte, 16 1010 - Vienna - Austria	
3.1.1	000 KASKAD	UL. Vostochnaia, 5 143000 Odintzovo, Moscow - Russia	- -
3.1.2	ORENBEEF OOO	Ul.Pionerskaya, 2 Campagna Cherniy Otrog, Saraktashskiy Reg. 462100 - Orenburg - Russia	<ul> <li>Production, processing and distribution of meat and other food products</li> </ul>
3.1.3	000 MARR RUSSIA	UL. Vostochnaia, 5   43000 Odintzovo, Moscow - Russia	

# 2) LIST OF GRI G4

DMA and indica	tors	Level of Coverage	Page External Verification
General s	standard disclosures		
	and Analysis		
G4-I	Statement by the Chairman and the Managing Director	TOTAL	5 - 6
Oganisati	onal profile		
G4-3	Name of the organisation	TOTAL	12
G4-4	Primary brands, products and/or services	TOTAL	20
G4-5	Headquarters	TOTAL	13
G4-6	Operating countries	TOTAL	15
G4-7	Nature of ownership and legal form	TOTAL	16
G4-8	Markets served	TOTAL	18
G4-9	Scale of organisation	TOTAL	17
G4-10	Workforce features	TOTAL	64
G4-11	Employees covered by bargaining agreements	TOTAL	68
G4-12	Supply Chain organisation	TOTAL	50-53
G4-13	Significant changes in the organisation's size, structure, ownership or supply chain	TOTAL	16
G4-14	Precautionary approach to risk management	TOTAL	24
G4-15	Adoption of external charters and standards in economic, social and environmental areas	TOTAL	54
G4-16	Memberships in associations or organisations	TOTAL	35-36
Identified	material aspects and boundaries		
G4-17	Entities included in the Consolidated Financial Statement	TOTAL	8
G4-18	Process for defining the report contents	TOTAL	8-9, 47
G4-19	Material aspects identified in the process for defining report contents	TOTAL	48
G4-20	Material aspects within the organisation	TOTAL	48
G4-21	Material aspects outside the organisation	TOTAL	48
G4-22	Restatements respect to previous reports	NOT APPLICABLE	
G4-23	Significant changes in terms of scopes and aspect boundaries in respect to previous reports	NOT APPLICABLE	
Stakeholo	ler engagement		
G4-24	Stakeholder groups engaged by the organisation	TOTAL	34
G4-25	Identification and selection of stakeholders to be engaged	TOTAL	34
G4-26	Organisation's approach to stakeholders engagement	TOTAL	48
G4-27	Key topics and concerns raised through stakeholder engagement	TOTAL	46, 48
Report P	rofile		
G4-28	Reporting period	TOTAL	8
G4-29	Date of previous report's publication	NOT APPLICABLE	
G4-30	Cycle of account statements	TOTAL	8
G4-31	Contacts for information on the report	TOTAL	8
G4-32	GRI content index	TOTAL	91-97
G4-33	External Certification	NOT APPLICABLE	This budget is not subject to external review

DMA and indicat	ors	Level of Coverage	Page External Verification
General st	andard disclosures (continued)		
Governan			
G4-34	Governance structure	TOTAL	22
Ethic and i	ntegrity		
G4-56	Values, principles, standards and norms of behaviour of the organisation	TOTAL	12, 54, 60-61
Standard o	isclosure		
Category:	economic		
Economic	performance		
G4-DMA	Generic disclosure on management approach	TOTAL	26
G4-ECI	Direct economic value generated and distributed	TOTAL	31-32
G4-EC2	Financial implications and other risks and opportunities for the organisation's activities due to climate change	TOTAL	27
G4-EC3	Coverage of defined benefit plan obligations	ABSENT	
G4-EC4	Financial assistance received from government	TOTAL	32
Market Pr	esence		
G4-DMA	Generic disclosure on management	ABSENT	
G4-EC5	Ratio of standard level wage by gender, compared to local minimum wage at significant locations of operation	ABSENT	
G4-EC6	Proportion of senior management hired from the local community at significant locations of operation	ABSENT	
Indirect ec	onomic impacts		
G4-DMA	Generic disclosure on management	PARTIAL	26
G4-EC7	Development and impact of infrastructure investment and services supported	PARTIAL	26
G4-EC8	Significant indirect economic impacts	PARTIAL	26
Procurem	ent practices		
G4-DMA	Generic disclosure on management	TOTAL	50
G4-EC9	Proportion of spending on local suppliers at significant locations of operations	ABSENT	
G4-FP1	Proportion of purchases from suppliers conform to the corporate procurement policy (by volume)	ABSENT	
G4-FP2	Proportion of purchases occurred according to international standards of responsible production (by volume)	ABSENT	
Category:	environmental		
Materials			
G4-DMA	Generic disclosure on management	TOTAL	78
G4-ENI	Materials used by weight or volume	TOTAL	80 and Attachment 3
G4-EN2	Percentage of materials used that are recycled input materials	PARTIAL	80 and Attachment 3
Energy			
G4-DMA	Generic disclosure on management	TOTAL	82-83
G4-EN3	Direct energy consumption	TOTAL	80 and Attachment 3
G4-EN4	Outside energy consumption	ABSENT	
G4-EN5	Energy intensity	ABSENT	
G4-EN6	Reduction of energy consumption	ABSENT	
G4-EN7	Reduction of energy requirements of products and services	ABSENT	

DMA and indicate	ors	Level of Coverage		External Verification
Standard d	isclosure (continued)			
Water				
G4-DMA	Generic disclosure on management	TOTAL	82	
G4-EN8	Water withdrawn	TOTAL	82 and Attachme	ent 3
G4-EN9	Water sources significantly affected by water withdrawal	TOTAL	82 and Attachme	ent 3
G4-ENI0	Percentage of total volume of water recycled and reused	PARTIAL	82	
Biodiversit	у			
G4-DMA	Generic disclosure on management	TOTAL	86	
G4-ENII	Operational sites owned, leased, managed to protected areas and areas of high biodiveristy value outside protected areas	ABSENT		
G4-EN12	Description of significant impacts on biodiversity	ABSENT		
G4-ENI3	Habitats protected or restored	ABSENT		
G4-EN14	List of species with habitats in activity zones, by risk level of extinction	ABSENT		
Emissions				
G4-DMA	Generic disclosure on management	TOTAL	82-83	
G4-EN15	Direct greenhouse gas emissions (GHG) (Scope I)	TOTAL	82-83 and Attacl	nment 3
G4-EN16	Indirect greenhouse gas emissions (GHG) (Scope 2)	TOTAL	82-83 and Attac	nment 3
G4-EN17	Other indirect emissions of greenhouse gas (GHG) (Scope 3)	ABSENT		
G4-EN18	Intensity of greenhouse gas emissions (GHG)	ABSENT		
G4-EN19	Reduction of greenhouse gas emissions (GHG)	ABSENT		
G4-EN20	Emissions of ozone - deplenting substances (ODS)	ABSENT		
G4-EN21	Emissions of NO <sub>x</sub> , SO <sub>x</sub> and other significant air emissions	ABSENT		
Effluent an	d waste			
G4-DMA	Generic disclosure on management	TOTAL	84	
G4-EN22	Water discharge	TOTAL	82 and Attachme	nt 3
G4-EN23	Total weight of waste by type and disposal method	TOTAL	84-86 and Attach	ment 3
G4-EN24	Total number and volume of significant spills	TOTAL	Attachment 3	
G4-EN25	Weight of transported, imported, exported or treated waste deemed hazardous	TOTAL	84 and Attachme	nt 3
G4-EN26	Biodiversity and habitats affected by the organisation's discharge of water	TOTAL	86	
Products a	nd services			
G4-DMA	Generic disclosure on management	TOTALE	78-81	
G4-EN27	Impact mitigation of environmental impacts of products and services	ABSENT		
G4-EN28	Percentage of products sold and relative packaging materials that are reclaimed by category	ABSENT		
Complianc	e			
G4-DMA	Generic disclosure on management	TOTAL	78	
G4-EN29	Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with environmental laws and regulations	TOTAL	Attachment 3	
Transport				
G4-DMA	Generic disclosure on management	ABSENT		
G4-EN30	Environmental impacts of transporting products and other goods	ABSENT		
Overall				
G4-DMA	Generic disclosure on management	ABSENT		
G4-EN31	Environmental protection expenditures and investments	TOTAL	Attachment 3	

DMA and indicate	ors	Level of Coverage	Page External Verification
Standard d	isclosure (continued)		
Supplier er	vironmental assessment		
G4-DMA	Generic disclosure on management	ABSENT	
G4-EN32	Percentage of new suppliers screened using environmental criteria	ABSENT	
G4-EN33	Significant actual and potential negative environmental impacts in the supply chain and actions taken	ABSENT	
Environme	ntal grievance mechanism		
G4-DMA	Generic disclosure on management	ABSENT	
G4-EN34	Grievance about environmental impacts filed, addressed and resolved	TOTAL	Attachment 3
Category:	social		
Sub-catego	ry: labour practices and decent work		
Employme	nt		
G4-DMA	Generic disclosure on management	TOTAL	64
G4-LAI	Number and rate of new employee hires and employees turnover	TOTAL	64-67
G4-LA2	Benefits provided to full-time employees that are not provided to temporary or part-time employees	ABSENT	
G4-LA3	Return to work and retention rates after parental leave, by gender	ABSENT	
Labor/man	agement relations		
G4-DMA	Generic disclosure on management	ABSENT	
G4-FP3	Percentage of working hours lost to strikes	ABSENT	
G4-LA4	Minimum notice period for operational changes	ABSENT	
Occupatio	nal health and safety		
G4-DMA	Generic disclosure on management	TOTAL	70
G4-LA5	Percentage of employees represented in formal joint management-worker health and safety committees	PARTIAL	70
G4-LA6	Type and rates of injuries, occupational diseases, lost days absenteeism, and total number of work-related fatalities	PARTIAL	70, Our internal data collection system will be further developed in order to report the precise indicators in the 2016 Balance Sheet
G4-LA8	Health and safety topics covered in formal agreements with trade unions	PARTIAL	70
Training an	d education		
G4-DMA	Generic disclosure on management	TOTAL	54
G4-LA9	Employees training by gender, per year	PARTIAL	54
G4-LA10	Programs for skills management and career advancement	ABSENT	
G4-LAII	Percentage of employees receiving regular performance and career development reviews	ABSENT	
Diversity a	nd equal opportunities		
G4-DMA	Generic disclosure on management	TOTAL	68
G4-LA12	Composition of governance bodies and breakdown of employees by diversity indicators	TOTAL	68
Equal remu	uneration for men and women		
G4-DMA	Generic disclosure on management	ABSENT	
G4-LAI3	Ratio of basic salary and remuneration of women and men by employee categories	ABSENT	
Suppliers a	ssessment for labour practices		
G4-DMA	Generic disclosure on management	ABSENT	
G4-LA14	Percentage of new suppliers screened usign labour practices criteria	ABSENT	
G4-LAI5	Significant actual and potencial negative impact for labour practices in the supply chain and actions taken	ABSENT	

DMA and indicate	ors	Level of Coverage	Page	External Verification
Standard d	isclosure (continued)			
Labour pra	actices grievance mechanisms			
G4-DMA	Generic disclosure on management	ABSENT		
G4-LA16	Number of grievance about labour practices filed, addresses and resolved	PARTIAL	64	
Sub-catego	ory: Human Rights			
Investment	.s			
G4-DMA	Generic disclosure on management	ABSENT		
G4-HRI	Total number and percentage of significant investment agreements and contracts that incluse human rights clauses or that underwent human rights screening	ABSENT		
G4-HR2	Employees training on human rights polices concerning aspects of human rights that are relevant to operations	ABSENT		
Non-discri	mination			
G4-DMA	Generic disclosure on management	PARTIAL	54-64	,
G4-HR3	Number of incident of discrimination and corrective actions taken	ABSENT		
Freedom o	of association and collective bargaining			
G4-DMA	Generic disclosure on management	ABSENT		1
G4-HR4	Risks to the right to freedom of association and collective bargaining	ABSENT		
Child labou	ur			
G4-DMA	Generic disclosure on management	PARTIAL	54	,
G4-HR5	Operations with high risk of child labour	ABSENT		
Forced lab	our			
G4-DMA	Generic disclosure on management	PARTIAL	54	
G4-HR6	Operations with high risk of forced and compulsory labour	ABSENT		
Security pr	ractices			
G4-DMA	Generic disclosure on management	PARTIAL	54	
G4-HR7	Security personnel trained in the organisation's human right policies	ABSENT		
Indigenous	rights			
G4-DMA	Generic disclosure on management	ABSENT		
G4-HR8	Violations involving rights of indigenous people and action taken	ABSENT		
Assessmen	it			
G4-DMA	Generic disclosure on management	ABSENT		
G4-HR9	Operations subject to human rights reviews or impact assessments	ABSENT		
Supply hun	nan rights assessment			'
G4-DMA	Generic disclosure on management	ABSENT		
G4-HRI0	New suppliers screened using human rights criteria	ABSENT		
G4-HRII	Significant actual and potencial negative human rights impact in the supply chain and actions taken	ABSENT		
Human rig	hts grievance mechanisms			
G4-DMA	Generic disclosure on management	PARTIAL	64	
G4-HR12	Grievances about human rights filed, addresses and resolved	ABSENT		

DMA and indicate	ors	Level of Coverage	Page Exte Verif	rnal ication
Standard d	isclosure (continued)			
Sub-catego				
Local com	munities			
G4-DMA	Generic disclosure on management	TOTAL	74	
G4-SOI	Operations with implemented local community, engagement, impact assessment and development programs	TOTAL	74-76	
G4-SO2	Operations with significant actual and potencial negative impacts on local communities	ABSENT		
Anti-corru	ption			
G4-DMA	Generic disclosure on management	PARTIAL	44	
G4-SO3	Operation assessed for risks related to corruption and the significant risks identified	ABSENT		
G4-SO4	Communication and training on anti-corruption policies and procedures	PARTIAL	44	
G4-SO5	Confirmed incidents of corruption and actions taken	ABSENT		
Public poli				
G4-DMA	Generic disclosure on management	ABSENT		
G4-SO6	Value of political contributions	ABSENT		
Healthy an	d accessible food			
G4-DMA	Generic disclosure on management	TOTAL	58	
Animal we	fare			
G4-DMA	Generic disclosure on management	TOTAL	56	
G4-FP9	Animals bred or processed by species	ABSENT		
G4-FP10	Policies and practices related to physical alterations and use of anaesthetics on animals	TOTAL	56-57	
G4-FPII	Animals bred or processed by type of housing	ABSENT		
G4-FP12	Policies and practices regarding the use of antibiotics, hormones and other treatments on animals	TOTAL	57	
G4-FP13	Cases of non-compliance with laws and regulations relative to transport and slaughter	ABSENT		
Anticompe	titive behaviour			
G4-DMA	Generic disclosure on management	PARTIAL	44-54	
G4-SO7	Legal actions for anticompetitive behaviour, anti-trust and monopoly practices and their outcomes	ABSENT		
Compliano	e			
G4-DMA	Generic disclosure on management	ABSENT		
G4-SO8	Fines and significant sanctions for non-compliance with laws and regulations	ABSENT		
Suppliers a	ssessments for impacts on society			
G4-DMA	Generic disclosure on management	ABSENT		
G4-SO9	Evaluation of new suppliers screened usign criteria impacts on society	ABSENT		
G4-SO10	Potencial negative impacts on society in the supply chain and actions taken	ABSENT		
Grievance	mechanisms for impacts on society			
G4-DMA	Generic disclosure on management	ABSENT		
G4-SOII	Grievances about impacts on society filed, addressed and resolved	ABSENT		

DMA and indicate	ors	Level of Coverage	Page	External Verification
Standard d	isclosure (continued)			
Sub-catego	ry: Product Responsibility			
Customers	s health and safety			
G4-DMA	Generic disclosure on management	TOTAL	54	
G4-PRI	Products and services categories for which health and safety impacts are assessed for improvement	ABSENT		
G4-PR2	Cases of non-compliance with regulations concerning health and safety impact of products and services during their life cycle	ABSENT		
FPSS - FP5	Percentage of production from plants with systems of certificated food safety management (by volume)	PARTIAL	60-61	
FPSS - FP6	Percentage of total sales volume of products with low content of saturated fatty acids, trans fat, sodium and sugar	ABSENT		
FPSS - FP7	Percentage of total sales volume of products enriched with nutrients (fibre, vitamins, minerals, phytochemicals or functional food additives)	ABSENT		
Product an	d service labelling			
G4-DMA	Generic disclosure on management	TOTAL	62	
G4-PR3	Information on products and services	PARTIAL	62	
G4-PR4	Cases of non-compliance with regulations concerning products and services information and labelling	ABSENT		
G4-PR5	Results of surveys misuring customer satisfaction	ABSENT		
Marketing	communications			
G4-DMA	Generic disclosure on management	ABSENT		
G4-PR6	Sale of banned or disputed products	ABSENT		
G4-PR7	Cases of non-compliance with regulations concerning marketing communications	ABSENT		
Customer	privacy			
G4-DMA	Generic disclosure on managemen	ABSENT		
G4-PR8	Number of substantiated complaints regarding breaches of customer privacy and losses of customer data	ABSENT		
Complianc	e			
G4-DMA	Generic disclosure on management	PARTIAL	54	
G4-PR9	Fines for non-compliance with laws and regulations concerning the provision and the use of products and services	ABSENT		

# 3) LIST OF ENVIRONMENTAL INDICATORS

				INALCA SPA	GROUP INALCA ITALY	GROUP INALCA ITALY + RUSSIA
G4ENI - G4EN2						
Animals slaughtered	Cows	Total number of animals slaughtered	-	195,093	211,460	232,636
		Total dead weight	[t]	53,453	59,680	65,301
	Young bulls	Total number of animals slaughtered	-	91,802	99,742	105,930
		Total dead weight	[t]	36,657	38,823	41,541
	Calves	Total number of animals slaughtered	-	95,173	110,168	110,168
Ü		Total dead weight	[t]	13,352	14,846	14,846
	Buffaloes	Total number of animals slaughtered	-	1,729	21,376	21,376
		Total dead weight	[t]	385	5,493	5,493
	Total	Total number of animals slaughtered	-	383,797	452,746	470,110
		Total dead weight	[t]	103,847	118,843	127,182
Animals entering in breeding (I)	Heifer	Total number of animals entered	-	0	14,694	14,694
	Young bulls	Total number of animals entered	-	0	31,705	31,705
	Calves	Total number of animals entered	-	0	37,053	37,053
	Buffaloes	Total number of animals entered	-	0	0	0
	Total	Total number of animals entered	-	0	83,452	83,452
Meat bought	Fresh with Bone		[t]	48,273	66,042	66,042
	Fresh Boneless		[t]	15,970	31,015	31,746
	Frozen		[t]	3,027	12,889	33,140
	Total		[t]	67,270	109,946	130,928
Feed (I)	Feed		[t]	0	15,210	15,210
Waste (2)	Waste input		[t]	0	19,718	19,718
Ingredients	Ingredients an	d additives	[t]	2,912	4,208	4,482
Packaging	Paper / Cardboard	Total weight	[t]	4,777	36,410	37,210
		% of recycled material (ren.)	[%]	87	44	44
		% of virgin material (not ren.)	[%]	13	56	56
	Plastic	Total weight	[t]	1,421	3,520	3,632
		% of recycled material (ren.)	[%]	33	47	47
		% of virgin material (not ren.)	[%]	67	53	53

				INALCA SPA	GROUP INALCA ITALY	GROUP INALCA ITALY + RUSSIA
G4ENI - G4EN2 (conti	nued)					
	Plastic boxes recoverable	Total weight	[t]	28	28	121
		% of recycled material (ren.)	[%]	0	0	0
		% of virgin material (not ren.)	[%]	100	100	100
	Wood	Total weight	[t]	1,477	1,529	2,504
		% of recycled material (ren.)	[%]	0	0	0
		% of virgin material (not ren.)	[%]	100	100	100
Packaging	Steel	Total weight	[t]	1,758	1,761	1,761
		% of recycled material (ren.)	[%]	0	0	0
		% of virgin material (not ren.)	[%]	100	100	100
		Total weight	[t]	1,011	1,183	1,183
	Aluminium	% of recycled material (ren.)	[%]	0	9	9
		% of virgin material (not ren.)	[%]	100	91	91
	Total	Total		10,471	44,426	46,407
	Products for sanitation		[t]	368	400	412
	Chemicals in ge	Chemicals in general		1,972	1,979	1,988
Chemical substances	Chemicals for water treatment		[t]	1,536	1,592	1,612
	Oils and lubricants		[t]	20	28	30
	Total		[t]	3,895	3,998	4,042
G4EN3						
	Diesel generator set		[1]	445	1,445	12,797
	Diesel boiler		[1]	900	900	164,377
Fuels	Diesel fuel		[1]	166,411	358,309	359,082
	Total diesel fuel		[1]	167,756	360,654	536,256
	Natural gas		[Nm³]	17,635,512	22,630,798	24,634,872
	GPL		[kg]	620	620	620
	Energy consumption	Electricity	[MWh]	91,585	127,903	146,977
		Heat	[MWh]	33,945	60,595	74,264
		Steam	[MWh]	4,342	38,945	38,945
Energy		Cold	[MWh]	21,002	66,363	66,363
		Total energy consumed	[MWh]	150,874	293,806	326,549
	Energy sold		[MWh]	205	257	257
	Energy purchas	ed	[MWh]	37,312	71,326	90,400
G4EN8 - G4EN9						
	Pumped from well		[m³]	1,485,807	1,965,031	2,092,618
Water	Supplied by aqu	ieduct	[m³]	67,617	80,047	122,443
	Total		[m³]	1,553,424	2,045,078	2,215,061

				INALCA SPA	GROUP INALCA ITALY	GROUP INALCA ITALY + RUSSIA
G4ENI5 - G4ENI6			15			
Emissions	Scope I		[t CO <sub>2</sub> ]	36,803	47,085	51,471
	Scope 2		[t CO <sub>2</sub> ]	12,193	23,308	31,643
G4EN22						
Discharged water	Quantity		[m³]	1,565,066	1,894,113	2,001,792
	Place of discharge		-	CIS + Mains	CIS + Mains	CIS + Mains
G4EN23 - G4EN25						
Trash	Digestible / Compostable	Quantity	[t]	44,791	48,721	49,749
	Not dangerous packaging	Quantity	[t]	1,521	2,713	2,737
	Dangerous packaging	Quantity	[t]	0.2	0.3	0.3
	Other non-hazardous waste	Quantity	[t]	514	1,238	1,253
	Other hazardous waste	Quantity	[t]	47	55	58
	Total		[t]	46,874	52,727	53,797
GEN24 - GEN26						
Spills	Substance	Quantity	[m³]	36	36	36
	82	Place of spill	-	-		
G4EN29						
anctions	Value of fines for non-compliance with environmental standards		[€]	0	0	1,475
G4EN31						
Expenses	Waste Disposal		[€]	911,088	1,279,102	1,327,631
	Emission Treatments		[€]	1,900,556	1,937,528	2,000,294
	Certification 14001	[€]	4,200	4,200	4,200	
	Total	[€]	2,815,844	3,177,330	3,288,626	
G4EN34						
Environmental NC	NC issued	Open		H	11	Ш
	146 133060	Closed (3)	-	11	11	П
	NC received	Open	-	1	4	5
	(environmental claims)	Closed		1	4	5

#### NOTES

Only Società Agricola Corticella S.r.I. The data includes farms owned and those with agistment contracts.
 Amendment 2014 data: 77,356 head entered breeding instead of 48,149.

(2) Only for SARA S.r.I.

#### SUSTAINABILITY REPORT 2015

INALCA S.p.A.

Share Capital

€ 187,017,167 Fully Deposited

Tax code 01825020363

VAT 02562260360

Business Register Modena REA 311469 The drafting and editing of the Sustainability Balance Sheet was done by:

Quality, Safety and Sustainable Development, INALCA S.p.A Giovanni Lugaresi Sorlini

In collaboration with Massimo Mani, Carlo Bonomi, Mario Rossi, Gianluca Guarino, Giulia Ambrosini

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